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# More Than Words: Fed Chairs' Communications During Congressional Testimonies

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#### Abstract

We study soft information contained in congressional testimonies by the Federal Reserve Chairs and analyze its effects on financial markets. Using machine learning, we construct high-frequency measures of Fed Chair's and Congress members' emotions expressed via their words, voice and face. Increases in the Chair's text-, voice-, or face-emotion indices during the testimony generally raise the S&P500 index and lower the VIX. Stock prices are particularly sensitive to both the members' questions and the Fed Chair's answers about issues directly related to monetary policy. These effects add up and propagate after the testimony, reaching magnitudes comparable to those after a policy rate cut. Our findings resonate with the view in psychology that communication is much more than words and underscore the need for a holistic approach to central bank communication.

**Keywords:** Central bank communication, Financial market, High-frequency identification, Facial emotion recognition, Vocal signal processing, Textual analysis.

**JEL codes:** E52, E58, E71

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"Mr. Bernanke's remarks might not have explicitly provided anything new, but analysts were intent on reading into his tone and demeanor, which some interpreted as the central bank likely coming through with more stimulus for the ailing economy."

- The Wall Street Journal (October 4, 2011)<sup>1</sup>

"A big takeaway from today is how much Janet Yellen owned the words of the policy that were used by Bernanke in the FOMC and how much she was involved in creating them. Either that or she deserves an Oscar for the acting she did." - CNBC Street Signs (February 11, 2014)<sup>2</sup>

## 1 Introduction

Central bank leaders have the difficult task of communicating monetary policy to the public (Blinder et al. 2022, Ehrmann & Wabitsch 2022). Not only do they need to present complex information in simple and relatable terms, but they also need to be credible and convincing, all the while being at the center of the media's spotlight. The literature has mostly studied *what* central bankers say, analyzing the content and design of central bank press releases, speeches, and policy reports.<sup>3</sup> But *how* central bankers deliver this content to the public, and the impact of the delivery itself, has received less attention. In this paper we address this gap, and instead of the message itself we study how it is delivered by the messenger.

It is well-known in psychology that communication is mainly transmitted via non-verbal cues, such as tone of voice, body language, and facial expressions (Mehrabian 1972). Moreover, humans are less adept at controlling their non-verbal cues than their words (Kahneman 2013). So when central bankers explain their policy during public events, "soft" information contained in their non-verbal or emotional signals may be as meaningful as their words. To

<sup>&</sup>lt;sup>1</sup>https://www.wsj.com/articles/SB10001424052970204612504576610670158560808

<sup>&</sup>lt;sup>2</sup>https://archive.org/details/CNBC\_20140211\_190000\_Street\_Signs

<sup>&</sup>lt;sup>3</sup>Recent studies include Hansen & McMahon (2016), Bholat et al. (2019), Ehrmann & Talmi (2020), Fraccaroli et al. (2020), Cieslak & Vissing-Jorgensen (2021), Gómez-Cram & Grotteria (2022). Algaba et al. (2020) review econometric methodology for constructing quantitative sentiment variables from qualitative textual, audio, and visual data, and using them in an econometric analysis of the relationships between sentiment and economic variables.

study this hypothesis, we measure emotional cues of the Chairs of the U.S. Federal Reserve during congressional testimonies and analyze how they influence financial markets.

Our dataset of emotional cues is constructed using 32 semi-annual congressional testimonies between 2010 and 2017 that were given by two recent Fed Chairs, Ben Bernanke and Janet Yellen. Utilizing audio and video inputs from 84 hours of C-SPAN videos and text from 41,000 sentences in publicly available testimony transcripts, we apply machine learning and big data methods to construct three high-frequency measures of Fed Chairs and Congress members' emotions expressed via their words, voice, and face. To measure stock market prices and their volatility, we use tick-by-tick S&P500 and VIX indices. We merge timed emotion data with financial market data to create the matched dataset well-suited for high-frequency analysis. Finally, we identify market-wide events happening during the testimony by using a novel procedure that distils the contents of TV breaking news. We use the timing and topics associated with breaking news to eliminate the influence of other major events on financial markets during testimonies.

Our results highlight the salience of the soft information contained in the Fed Chair's emotional signals for shaping market responses to Fed communications. Increases in the Chair's text-, voice-, or face-emotion indices during both remarks and Q&A parts of the testimony raise the S&P500 index and lower stock market volatility as measured by the VIX, in most cases. To validate the estimated responses to voice- and face-emotion indices during the remarks, we design an additional test. This test exploits a unique feature of semi-annual testimonies—that the Chair delivers virtually identical remarks on both days, in front of the House and the Senate. The results corroborate our findings that positive emotional cues work to increase stock prices and decrease stock market volatility.

We provide evidence that market responses during the testimony are economically meaningful. First, we demonstrate that the responses during the testimony add up and propagate in days after the testimony, reaching magnitudes comparable to those after a policy rate cut. Second, during the testimony, market activity is elevated: asset prices are more volatile and trading volumes are higher. Finally, we use changes in the quantity of TV viewership and media coverage to demonstrate that semi-annual testimonies attract public attention, on par with FOMC press conferences.

The magnitudes of the financial market responses vary by the topics discussed during the Q&A rounds and by the Fed's messenger. We find that discussions of issues directly related

to monetary policy (the central bank's reserves, balance sheet management, policy rate, and inflation) are the key drivers of financial asset responses. Markets are more sensitive to Bernanke's emotions, with positive responses of stock prices and negative responses of volatility to his positive cues in most cases. By contrast, the responses to Yellen's emotions are less consistent across the remarks and Q&A, and insignificant in many cases. The responses to congressional members' emotions are quantitatively similar to the responses to the Chair's emotions, suggesting that questions and commentary by Congress members are instrumental for the overall effect on financial markets.

Our paper contributes to the literature on central bank communication along three dimensions. First, we exploit institutional features of congressional testimonies in econometric analysis. Second, we study different types of emotions *jointly*. Third, we develop novel methods and procedures to improve measurement and increase the precision of the estimates.

Congressional testimonies offer a trove of features helpful in econometric analysis of Fed communications. Identical remarks by the Chair on both days of the semi-annual testimony allows us to isolate the joint effect of vocal and facial expressions. Congressional hearings offer an especially fertile ground for studying the effects of Fed Chair's communication because the Chair is interacting with politicians who are charged with representing their constituencies. The testimony largely comprises an hours-long multiple-round Q&A session in an unscripted, two-directional, and sometimes contentious environment. Such a setting provides more time and scope for the Chair and the Congress member to express themselves in more ways than one. Finally, unlike FOMC press conferences, testimonies do not accompany a monetary policy announcement, so there is no need to address the endogeneity of the content of the Chair's communications to the policy announcement.

The second contribution of our analysis is that we consider emotions jointly. How a person combines his/her words, voice, and face to express themselves, and how these emotions are distilled and interpreted by others, remains an open research question. Therefore, focusing on only one or two emotions may omit some of soft information that could be inferred from the Chair's delivery. Indeed, in our sample, our three emotion indices are at best weakly correlated, suggesting that the Fed Chair may be using their emotional vehicles separately. We also find that markets are twice as sensitive to a typical (one-standard-deviation) change in the Chair's voice pitch than his/her text sentiment, and roughly five times more sensitive to the change in his/her facial expressions. These rankings are similar whether the Chair delivers the remarks or responds to questions on topics around monetary policy during Q&A. This evidence resonates with the view in psychology that communication is much more than words, and underscores the need for a holistic approach to central bank communication by both academics and practitioners.

As the third contribution, we develop new methods and procedures that increase the precision of the estimates. We design a novel procedure that uses live business news coverage from TV broadcasts to identify other major events occurring during the testimony. By eliminating such events, we ensure that market movements are only influenced by the testimony, thereby increasing the accuracy of our estimates. To reduce measurement error, we exclude from facial expression measures action units activated when the person is speaking, develop a new method to align the emotion indices with high-frequency stock market data with a high rate of accuracy, and fine-tune the pre-trained deep learning language model for text classification. We also demonstrate that using off-the-shelf tools could introduce substantial measurement error and bias the results.

Our work relates to the emergent literature in behavioral finance and behavioral macroeconomics that uses advanced machine learning techniques to study the behavior of investors or policy makers. Gorodnichenko et al. (2022) develop a deep learning model to detect emotions in audio recordings of FOMC press conferences. They find that positive voice tone raises stock prices and lowers their volatility in the days following FOMC press conferences. Curti & Kazinnik (2021) use off-the-shelf tools to study snapshots of the Fed Chair's facial expressions during FOMC press conferences. They report that the Fed Chairs' negative facial expressions are associated with significantly lower S&P500 within a 10-minute window. Compared to these papers, we use both audio and video inputs together with time-stamped transcripts, and we study variations both within and after the communication event. Our high-frequency analysis shows that text-, voice-, and face-emotions influence markets and last for days. Even when the Chair delivers the same remarks on the second day of the testimony, markets react to their voice- and face-emotions. Hence, our evidence calls for holistic approach in the analysis of central bank communication. Other papers use audio and photo/video inputs to predict equity returns and detect misreporting (Mayew & Venkatachalam 2012, Obaid & Pukthuanthong 2021, Edmans et al. 2021, Hobson et al. 2012). Hu & Ma (2021) show that visual, vocal, and verbal persuasiveness is effective during delivery of start-up pitches.

Our paper also relates to the literature that studies the effects of Fed announcements on financial markets using high-frequency data (Kuttner 2001, Gürkaynak et al. 2005, Nakamura & Steinsson 2018, Cieslak & Schrimpf 2019, Gürkaynak et al. 2021, Swanson 2021).<sup>4</sup> These papers identify the effects of monetary policy surprises by analyzing market behavior within a narrow window around monetary news releases. Ramey (2016) provides an excellent review of the monetary policy shocks and identification strategies. We build on this approach by analyzing market responses within seconds and minutes after the Fed Chair registers soft information captured in text-, voice-, or face-emotion indices.

The remainder of the paper is organized as follows. Section 2 describes testimony and financial data and explains the construction of three emotion indices. Section 3 lays out the estimation specifications and summarizes the main results. Section 4 discusses the factors that drive the results. Section 5 argues that the estimated responses are economically significant. Finally, Section 6 concludes.

### 2 Data and measurement

#### 2.1 Testimony data

To fulfill the requirements of the Humphrey–Hawkins Full Employment Act of 1978, the Federal Reserve issues two Monetary Policy Reports each year. In each, the Federal Reserve summarizes its past policy decisions along with their predicted impacts, as well as recent financial and economic developments for Congress. After each semi-annual report's release, the Chair of the Federal Reserve delivers two congressional testimonies—one in front of the House Financial Services Committee and another in front of the Senate Banking, Housing, and Urban Affairs Committee. The two testimonies normally take place within a day or two of each other, and the order of appearance before the Congress chambers alternates. The timing of events during a typical congressional testimony is depicted in Figure 1. The Fed Chair's remarks are released at the beginning of the first day of these testimonies usually at 10 a.m. The hearing begins with opening remarks by the Committee Chair and other high-ranking committee members and are followed by the prepared remarks of the Fed

<sup>&</sup>lt;sup>4</sup>Faust et al. (2004) and Francis & Owyang (2011) provide examples of related work examining the impact of high frequency policy announcements on macroeconomics variables.



Figure 1. A typical testimony timeline.

*Notes:* The timeline of events around and during a two-day semi-annual testimony by the Chair of the Federal Reserve for House and Senate Chambers of the U.S. Congress.

Chair. The Q&A session then begins upon the conclusion of the Fed Chair's statement. The Q&A session consists of five-minute segments allotted to each committee member in the order of their seniority, alternating by party affiliation (Congressional Research Service 2010). The testimony lasts several hours and ends with brief concluding remarks by the Committee Chair. The timeline of the second day of the testimony is similar, with the Fed Chair usually delivering precisely the same remarks.

Our data contain textual, vocal, and video inputs for 32 congressional testimonies by Fed Chairs that occurred between February 24, 2010, and July 13, 2017. The sample covers 16 testimonies by Ben Bernanke (February 24, 2010–July 18, 2013) and 16 testimonies by Janet Yellen (February 11, 2014–July 13, 2017). The testimony transcripts we use were created by CQ transcriptions and obtained from LexisNexis's Nexis-Uni online database.<sup>5</sup>

<sup>&</sup>lt;sup>5</sup>This source, available from https://www.lexisnexis.com/en-us/professional/academic/nexisuni.page, is used for our analysis since these transcripts capture an unedited version of what was stated during the testimonies and often matched what was heard in the recordings more accurately than the official edited transcripts released with considerable lag.

The videos of the C-SPAN broadcasted testimonies are mainly from Internet Archive's TV News collection.<sup>6</sup>

### 2.2 Emotion data

Based on the audio and video inputs from C-SPAN videos and the text inputs from publicly available testimony transcripts, we construct three distinct measures of each Fed Chair's emotions expressed via his or her words, voice, and face. The details of data processing and construction of indices are provided in the Appendix.

The measure of emotions contained in text or words of the Fed Chair is based on the text-sentiment classifier trained by fine-tuning Bidirectional Encoder Representations from Transformers (BERT) (Devlin et al. 2018), a state-of-the-art natural language processing model, with authors' annotated testimony training data. The process of fine-tuning allowed us to better capture the sentiment expressed during Congressional testimonies.

Experiments in psychology have demonstrated that increases in vocal pitch may reflect a variety of emotions. For example, the evidence presented in Kamiloglu et al. (2020) highlights that heightened pitch can be seen coinciding with positive emotions, even though other research commonly explores the relationship between high pitch and stress levels. Therefore, following Dietrich et al. (2019), we utilize the changes of vocal pitch as our measure of vocal emotions and let the results speak to how changes in pitch is interpreted by the market. Using the vocal signal processing tool, *Praat* (Boersma & Weenink 2001), we extract the fundamental frequency  $(F0)^7$  at 0.015 second intervals. The vocal pitch is measured by calculating the mean F0 of each audio sentence.

For the face-emotion measure, we combine the video frame outputs from face recognition and facial expression analysis software to obtain facial muscle action values.<sup>8</sup> Macroexpressions, which are more obvious signs of emotions, typically last for 0.5 to 4 seconds, while microexpressions can occur in as little as 1/30 of a second (Ekman 2003, Matsumoto &

<sup>&</sup>lt;sup>6</sup>https://archive.org/. The House and Senate maintain general control over the footage that is recorded and broadcast. The Cable Satellite Public Affairs Network (C-SPAN) is a specialized nationwide television network that provides de facto exclusive video coverage of Congress proceedings (Eckman 2017).

 $<sup>^{7}</sup>F0$  corresponds to the rate of vocal fold vibrations: high pitch is associated with rapid vibrations and low pitch with slow vibrations

<sup>&</sup>lt;sup>8</sup>We use Azure Video Indexer for face recognition and identification, and we use FaceReader for facial expression analysis.

Hwang 2011). The microexpressions may be particularly important to analyze since they are often considered to be uncontrollable by the individual and related to concealed emotions (Porter & ten Brinke 2008, Matsumoto & Hwang 2011). To capture both types of expressions, we process our videos with a frame rate of 29.97 frames per second, giving us more than 9 million frames analyzed over the 84 hours of testimony videos.

Using upper facial actions and the Facial Action Coding System (FACS) created by Ekman & Friesen (1969), we compute the face-emotion score as the average of four basic negative emotions—Sad, Angry, Fear, and Disgust. We multiply this score by -1 so that high index values indicate less-negative face emotions.<sup>9</sup> We exclude facial action units activated when the person is speaking (e.g., lips, mouth, and cheeks) because they introduce measurement error (Ekman et al. 2002). As we demonstrate in our analysis below, using off-the-shelf tools for measuring face emotions in our case changes the results because these tools are not trained to accurately identify people's emotions when they are talking.

### 2.3 Time alignment and time aggregation

Synchronizing emotion data with financial transactions is crucial for accurately identifying the effects of the Fed Chair's communication on financial markets over the course of the congressional testimony. First, we align three sets of emotion data with one another by matching sentence-by-sentence live transcripts released on the day of testimony with the testimony audio by applying the forced alignment algorithm implemented using the *aeneas* Python library.<sup>10</sup>

Next, we align emotion data with the clock time on the testimony day. In general, the official start times and end times recorded in the official government calendars and transcripts were often found to be out of sync with the time displayed during the testimony airing on CNBC or CSPAN, and also failed to give accurate information on the timing and duration of recesses when they occurred. As a result, we develop a novel strategy to facilitate a

<sup>&</sup>lt;sup>9</sup>We do not include the basic emotion Happy in computation of the face-emotion score for two reasons. First, the identification of happiness is typically associated with an open mouth smile, which in our case is difficult to accurately identify when people are speaking. Second, including it tends to imply counterintuitive and less significant results, especially for the remarks. We conjecture that because Happy is easier to control (e.g., by showing a smile), it is less informative about the speaker than the four negative emotions.

<sup>&</sup>lt;sup>10</sup>Using live transcripts is more accurate than official transcripts, but requires additional data cleaning, manual verification, and cross-reference with official transcripts.

highly accurate alignment of the testimony and stock price data. Specifically, we create our timestamps by tracking the pattern of real time S&P500 index values seen during CNBC's live coverage of various statements uttered during the testimonies. The timing of these values obtained from the S&P500 financial time series are then used to obtain the real timestamps for the sentences spoken on the testimony day.<sup>11</sup> Given that the sentences are aligned with the audio and video data, our procedure results in a precisely time-aligned emotion and financial dataset well-suited for high-frequency analysis.

Finally, we time-aggregate the data in semantic blocks for our analysis. The Fed Chair remarks section of each testimony is divided into blocks of 10 sentences, and the subsequent Q&A part is divided into blocks of Q&A rounds with each Congress member. We opt to organize our data by blocks rather than by fixed-time windows because it prevents breaking the natural flow of speech. The blocks' lengths are long enough to allow time for accruing speech-emotions and financial market trades, and, at the same time, are short enough to avoid washing out meaningful variation in emotions over the course of the testimony. On average, a sentence lasts 8 seconds, so a block of 10 sentences during prepared remarks lasts slightly more than a minute. A Q&A round, in contrast, is typically 5 minutes the maximum length of time generally allotted for each questioner. A typical testimony, therefore, has around 7 remarks blocks and 21 Q&A blocks, and it lasts around 2.5 hours. Our entire dataset contains 84 hours of testimony data, organized in 992 semantic blocks (250 in the remarks and 742 in the Q&A).

### 2.4 Emotion indices

The emotion indices are based on *Scores* calculated at the sentence level for text emotions, at 0.015 second intervals for voice, and at video frame level for facial expressions. We define three emotion indices  $\text{TEXT}_{\tau,b}^i$ ,  $\text{VOICE}_{\tau,b}^i$ ,  $\text{FACE}_{\tau,b}^i$  for speaker *i* (or person on screen *i*), block *b*, testimony  $\tau$  as the mean of corresponding *Scores* in that block, standardized by its standard deviation over all blocks in the Q&A:

INDEX<sup>*i*</sup><sub>$$\tau,b = mean(Scores)/sd_{INDEX}$$
,</sub>

<sup>&</sup>lt;sup>11</sup>For a few cases were CNBC live coverage was not available, we used assigned real time stamps by matching sentences uttered at the time the online clock displayed on CSPAN's live coverage changed from one minute to the next (e.g., at the precise moment where 10:15 changed to the 10:16).

where INDEX  $\in$  {TEXT, VOICE, FACE}. Speaker superscript *i* denotes a chair or a Congress member. We define a single index for Congress members by pooling all Q&A blocks for different Congress members. For the voice-emotion index, raw scores are demeaned for each speaker to remove differences in individuals' average voice pitch. For the face-emotion index, we use data for the person on screen instead of the person speaking. By construction, positive index values indicate positive sentiment for text, higher pitch for voice, and less-negative face emotions.

The text-emotion index is different from the stance index used in the literature, which measures the degree of hawkish or dovish sentiment conveyed in the central banks' communications (Ehrmann & Talmi 2020). Therefore, we also construct a stance index for each block of sentences using the dictionary in Gorodnichenko et al. (2022). We use the stance index as a control variable in the empirical analysis.

### 2.5 Breaking news

Since testimonies are 2-3 hours long, it is possible that other major events could affect financial markets during testimonies. To address this potential issue, we develop a novel procedure that relies on live business news coverage from TV broadcasts.

Namely, we collected snapshot images of CNBC rolling news panels every 10 seconds during the testimony, grouped repeated images together using the Visual Similarity Duplicate Image Finder program, and then applied optical character recognition (OCR) to extract the text on a representative image from each unique group of text. The extracted text was then manually reviewed to correct OCR errors and categorized by type of news displayed to create a high-frequency breaking news series. We categorize four types of news as market-wide news unrelated to testimonies: macro news releases, energy data/commentary, domestic politics news and events, and other significant events (e.g., extreme weather events, terrorist attacks, Brexit). Out of 992 blocks of testimony data, 129 blocks overlap with the first appearances of market-wide breaking news not related to the testimony. We drop these blocks in the analysis to ensure that no other significant events influenced asset prices during the testimony.

## 3 Empirical analysis of financial market responses

We estimate financial market responses using high-frequency data for salient financial assets. We use the S&P500 index from TickData to measure stock market price responses, and the VIX from Refinitiv for stock market volatility. To measure U.S. interest rate expectations, we use five-quarter-ahead Eurodollar futures contracts from the Time and Sales database from Chicago Mercantile Exchange. These data are time-stamped by the second.

Figure 2 shows the organization of the testimony and financial market data.<sup>12</sup>



Figure 2. Time alignment of text, voice, video, and financial data.

*Notes:* The remarks part of each testimony is divided into blocks of 10 sentences, and the subsequent Q&A part is divided into blocks of Q&A rounds with each Congress member. The emotion indices summarize the Fed Chair's emotions for each block.

#### 3.1 Financial market responses: Remarks

The dependent variable  $Outcome_{\tau,b+h} - Outcome_{\tau,b}$  is a cumulative change in the outcome for the financial instrument over h minutes starting from the end of block b of testimony  $\tau$ . For example, for the S&P500 index,  $Outcome_{\tau,b+h} - Outcome_{\tau,b}$  denotes the h-minute change in the log price of the S&P500 after the end of block b in testimony  $\tau$ . We restrict the data to regular trading hours, between 9:35 a.m. and 3:40 p.m. We drop the blocks that

<sup>&</sup>lt;sup>12</sup>Text sentiment is not correlated with either voice or face emotion indices at the block level, whereas voice and face emotions are related (see Appendix). Their relation, however, changes over the testimony. During the remarks, voice and face emotions of the Fed Chair are positively correlated, suggesting that the Fed Chair is using them jointly to support the delivery of his or her remarks. By contrast, voice and face emotions are uncorrelated during the Q&A, suggesting they fulfill a somewhat different roles during the Q&A, when the Fed Chair responds to the questions from the Congress members. The emotions of Fed Chairs are positively correlated with the emotions of Congress members, suggesting that emotions of the Fed Chair's answers somewhat resonate with emotions of members' questions.

overlap with market-wide breaking news that are not related to the testimony. This ensures that no other significant events influenced asset prices during the testimony. We have a total of 196 semantic blocks for the regression analysis.

We use the Jordà (2005) local projections method to estimate the effect of emotions by a Fed Chair in block *b* during the Chair's remarks for testimony  $\tau$  on financial market outcomes after *h* minutes, h = 1, ..., H, using the following empirical specification:

$$Outcome_{\tau,b+h} - Outcome_{\tau,b} = \beta_{\text{TEXT}}^{(h)} \text{TEXT}_{\tau,b}^{\text{CHAIR}} + \beta_{\text{VOICE}}^{(h)} \text{VOICE}_{\tau,b}^{\text{CHAIR}} + \beta_{\text{FACE}}^{(h)} \text{FACE}_{\tau,b}^{\text{CHAIR}} + \text{controls} + \text{constant} + \varepsilon_{\tau,b}^{(h)}.$$
(1)

The set of controls includes two lags of the one-minute change in the outcome variable, testimony fixed effects, and the stance index measuring dovish/hawkish statements. Following Ramey (2016), we also include one lag for each emotion index to purge serial correlations of the independent variables.

Specification (1) is estimated by fixed-effects panel regression with Driscoll-Kraay standard errors (Driscoll & Kraay 1998). Estimated coefficients  $\hat{\beta}_{M}^{(h)}$ ,  $M \in \{\text{TEXT}, \text{VOICE}, \text{FACE}\}$ , provide the responses of the left-hand variable to the emotion index M at the *h*-minute horizon. The null hypothesis for this regression is that variations in Fed Chair's emotions captured by three indices are not influencing financial markets, i.e.,  $\beta_{M}^{(h)} = 0$ .

Figure 3 provides the estimated responses of S&P500 and VIX to one-standard-deviation increases in text-, voice-, and face-emotion indices during the Chair's prepared remarks. Positive changes in all three indices lead to statistically significant increases in S&P500 index within minutes: by roughly 1 bp (text), 2 bps (voice), and 12 bps (face). VIX falls by 6, 22 and 47 bps, respectively. Hence, positive changes Chair's emotions raise stock prices and lower market volatility. It is worth noting that, the results suggest that increased pitch during the remarks is interpreted by markets as a positive emotional cue resulting in an increase in the S&P500 and a corresponding decrease in the VIX. Moreover, even though copies of the Chair's remarks are publicly released before the Chair begins to deliver them, the sentiment associated with the remark's text remains a significant mover of markets.

A clear advantage of using testimony data is that communications by the Chair do not accompany a monetary policy announcement. FOMC policy announcements influence asset price movements during and around the subsequent press conferences. Gómez-Cram &



Figure 3. Responses during the remarks.

*Notes:* The figure provides responses of the change in log S&P500 (top) and the change of log VIX (bottom) to a one-standard-deviation positive impulse in the Fed Chair's text-emotion index (left), voice-emotion index (middle), and face-emotion index (right) during remarks. Responses are estimated using specification (1). The shaded areas represent the 90 percent confidence interval based on Driscoll-Kraay standard errors.

Grotteria (2022) show that the largest asset price movements occur when the Chair clarifies the new policy statement or provides forward guidance. So the content of the Chair's press conference is endogenous to the policy announcement. The econometrician using press conference data will therefore need to address the endogeneity issue, for example, by using the contents of both the press conference and the policy statement.

Curti & Kazinnik (2021) use an off-the-shelf tool (Microsoft Face API) to measure Fed Chair's facial expressions during FOMC press conferences. We apply their approach on testimony data by dropping text and voice emotion indices on the right-hand side of equation (1) and using the face index derived from the off-the-shelf facial expression analysis tool (FaceReader). The estimated responses lose statistical significance and even reverse the sign (see Appendix). The explanatory power falls from 0.24 to 0.11. Such a drastic change in the results is due to omitting other emotion data from the analysis and measuring face emotions using an off-the-shelf tool trained on labelled pictures and videos where the subjects are showing emotions while not talking. As we note in Section 2.2, using off-the-shelf tools may introduce significant measurement error.

### 3.2 Day 1 vs. Day 2: Fed Chair's identical remarks

A unique feature of the semi-annual testimonies is that they take place on two separate days (to the House and to the Senate), and on both days the Chair delivers virtually identical remarks.<sup>13</sup> This implies that the text-emotion index is *identical* between two days. Accordingly, when we estimate the responses only for Fed Chairs' Day 2 remarks (see Appendix), the responses to text sentiment are around zero and insignificant, since the text of the remarks is already familiar to market traders. By contrast, the responses to voice and face emotions are significant and in the same direction we reported in Figure 3, suggesting that the Chair's voice and face contain new information, even though the Chair is delivering exactly the same text.

We test if this new information is perceived from the differences in the Chair's voice and face emotions during the delivery of exactly the same remarks on Day 1 and Day 2. We estimate the following specification:

$$Outcome_{\tau,b+h} - Outcome_{\tau,b} = \beta_{\text{VOICE}}^{(h)} \triangle \text{VOICE}_{\tau,b}^{\text{Chair}} + \beta_{\text{FACE}}^{(h)} \triangle \text{FACE}_{\tau,b}^{\text{Chair}} + \text{controls} + \text{constant} + \varepsilon_{\tau,b}^{(h)},$$
(2)

where the dependent variable is the *h*-minute change in the outcome variable for the remarks on Day 2, and  $\triangle \text{VOICE}_{\tau,b}^{\text{Chair}}$  and  $\triangle \text{FACE}_{\tau,b}^{\text{Chair}}$  are the voice- and face-emotion index differentials between block *b* of the remarks on Day 2 and the same block *b* of the remarks on Day 1. The controls include two lags of the one-minute change in the outcome variable on Day 2 and testimony fixed effects. As we did in specification (1), we remove the blocks on Day 2 that overlap with market-wide news unrelated to the testimony.

The results are shown in Figure 4. S&P500 responses to positive differentials in voice

<sup>&</sup>lt;sup>13</sup>There are two exceptions. Bernanke delivered very different remarks on March 2, 2011 (Day 2) than on March 1 (Day 1). Yellen delivered remarks on July 12, 2017 (Day 1) while she delivered no remarks on July 13 (Day 2). We exclude these observations from this analysis. Among the remaining testimonies, three pairs of testimonies (February 2010, February 2013, and February 2014) contained minor differences in several sentences of the remarks. They do not influence the results.



Figure 4. Responses: Day 1 vs. Day 2 testimonies.

*Notes:* The figure provides the responses of the changes in log S&P500 (top) and changes in log VIX (bottom) to a one-standard-deviation variation in the voice and face emotions of the Fed Chair between the Day 1 and Day 2 testimonies. Responses are estimated using specification (2). The shaded areas represent the 90 percent confidence interval based on Driscoll-Kraay standard errors.

and face emotion indices are positive and significant, reaching 4 bps and 15 bps within 7 minutes, respectively. VIX responses are negative and significant reaching -13 bps and -41 bps within 5 minutes.

Hence, this alternative identification, based on variation in differentials of voice/face emotions, complements the identification based on variation in levels of emotions, implemented earlier. The combined results from these estimations demonstrate the "More than words" theme in the paper that positive non-verbal emotional cues increase stock prices and decrease stock market volatility.

### 3.3 Financial market responses: Q&A

To set up the analysis of Q&A data and focus on the effects of Fed Chairs' responses to questions, we discard testimony blocks shorter than 10 sentences, blocks where the Fed Chair speaks less than 20% of sentences, and blocks where the speaker's face is recognized for less than 15% of the video frames.<sup>14</sup> We drop the blocks that overlap with market-wide breaking news that are not related to the testimony. Overall, this results in a total of 548 semantic blocks for the regression analysis.



Figure 5. Responses during Q&A.

*Notes:* The figure provides responses of the changes in log S&P500 (top) and the changes in log VIX (bottom) to a one-standard-deviation positive impulse in the Fed Chair's text-emotion index (left), voice-emotion index (middle), and face-emotion index (right) during Q&A. Responses are estimated using specification (1). The shaded areas represent the 90 percent confidence interval based on Driscoll-Kraay standard errors.

We estimate the responses to variations in the Fed Chair's emotion indices during Q&A using the baseline specification (1). In addition to controls used for the remarks, we include the following controls: three variables measuring the portion of each block containing the

<sup>&</sup>lt;sup>14</sup>This could be due to a wide angle of the camera, the speaker's head tilting down, or the camera being set from the side of the speaker so only the left or right part of the face is captured.

Fed Chair's speech, voice, or face, the three emotion indices and their lags for Congress members, and the stance index for Congress members' statements.

The estimated financial market's responses to exchanges during the Q&A (Figure 5) are similar to responses we documented for the Chair's prepared remarks. The S&P500 index increases following a positive change in the Chair's text- and voice-emotion indices, and the responses are statistically significant at the 10% level. The VIX decreases in response to positive changes in all three indices, although not significantly for face emotions. Quantitatively, stock market returns and stock volatility during Q&A are somewhat less sensitive than during the remarks section of the testimony, especially for face emotions. This is not very surprising. The Fed Chair's remarks are prepared, and the flow of speech—and associated emotions—is uninterrupted and one-sided, from the Chair to the audience. In contrast, during the Q&A section of the testimony, the Fed Chair responds to questions on a variety of topics, and his or her answers are mostly unscripted and frequently interrupted by a Congress member. Therefore, what and how the Fed Chair says during Q&A varies from round to round, which may make it harder for the public and markets to distill. In the next section, we show that when the Fed Chair discusses topics more relevant to financial markets, the responses to his/her emotions are as large as the responses during the remarks.

Other dimensions of congressional testimonies appear less influential. In the Appendix, we parse the responses by Day 1 versus Day 2 testimonies, the Senate versus the House testimonies, and the first versus the second halves of the Q&A of the same testimony. Along these dimensions of the testimony data, we find no systematic link with the responses reported above.

Overall, our evidence for the remarks and Q&A parts of the testimony indicates that soft information expressed by the Fed Chair during a public event influences financial markets. We show that such soft information is expressed via a combination of text, voice, and face variations. We demonstrate that all of these means of communication tend to move stock returns and volatility in the same direction.

## 4 Determinants of financial market responses

Our estimates show that financial markets react to soft information contained in the Chair's discourse during the testimony, but do those responses depend on certain contexts or circumstances arising over the course of the testimony? Understanding these contexts or circumstances may help us discern some of the determinants of financial market reaction we document in the preceding section. In particular, we demonstrate that financial markets are somewhat differential to two key elements of the testimony—what was discussed and the Fed Chair person—while other elements seem less relevant.

### 4.1 Q&A topics

In our testimony data, there are a total of 742 Q&A rounds. Within each round, a Congress member and the Fed Chair discuss several questions (six on average). In all testimonies, 4,323 questions and answers are covered. We use Grootendorst (2022)'s BERTopic algorithm to identify topics discussed in this set of question–answers. BERTopic leverages the word and sentence representations derived from the transformer model BERT as inputs, and creates dense clusters by using the Hierarchical Density-Based Spatial Clustering of Applications with Noise (HDBSCAN) algorithm (Campello et al. 2013).

The algorithm identifies 11 fairly narrow topics for two-thirds of 4,323 question-answer pairs in these testimonies (see Appendix). The remaining one-third are general and not associated with a narrow topic. For our analysis, we drop question-answers related to general pleasantries and those lasting less than 15 seconds to eliminate cross-talk, interruptions, platitudes, and introductions. This leaves us with 2,323 question-answer pairs. To estimate the responses conditional on topics discussed, we run specification (1) on a panel of questionanswers, where blocks b are now question-answer pairs for each topic instead of the entire Q&A rounds we used above. We recompute emotion indices at a question-answer level, but leave normalization intact (i.e., dividing by standard deviations at the Q&A round level) for ease of comparison.

We find that the Q&A results in Section 3.3 are driven by discussions of issues directly related to monetary policy—the central bank's reserves and balance sheet management, and the central bank's policy rate and inflation. This topic was discussed 7% of time. Figure 6 shows that stock returns respond positively and significantly to positive changes in all three indices of the Fed Chair's emotions during discussions of monetary policy, and VIX responses are negative and significant. Quantitatively, S&P500 responses to text and voice variations reach similar magnitudes as those we document for the remarks, 1 bp and 2 bps,



Figure 6. S&P500 and VIX responses to monetary policy topics during Q&A.

respectively. The response is half as large for the face emotion, 5 bps.

The finding that emotions expressed during discussions of monetary policy related topics are not surprising: market watchers are more likely to carefully watch statements regarding the Fed's interest rate and balance sheet policies. In contrast, the responses are either less systematic or less sensitive to discussions of bank regulations related to the Fed's regulatory mandate (discussed about 35% of the time) or discussions of other economic topics (fiscal policy 8%, housing and mortgage markets 5%, job market and unemployment 7%, trade and China 1%, growth and productivity 0.7%, unidentified/general topics 33%).

Fed Chair's discussions of monetary policy also influence interest rate expectations, measured by five-quarter-ahead Eurodollar futures (Figure 7). Positive changes in the Chair's emotions raise interest rate expectations, albeit by economically moderate magnitudes.

*Notes:* The figure provides the responses of the changes in log S&P500 (top) and log VIX (bottom) to a one-standard-deviation variation in the text-, voice-, and face-emotions of the Fed Chair conditional on discussing topics related to the Fed's monetary policy. Responses are estimated using specification (1) on a panel of testimony blocks, where blocks b are question-answers for the selected topic, instead of entire Q&A rounds. The shaded areas represent the 90 percent confidence interval based on Driscoll-Kraay standard errors.

These responses suggest, for example, that markets associate the Chair's positive emotions with a more hawkish monetary policy stance in the future. Such responses are indicative of the "information channel" of monetary policy, whereby interest rate surprises are interpreted as the Fed's countercyclical responses to changes in economic outlook (Nakamura & Steinsson 2018, Cieslak & Schrimpf 2019, Jarociński & Karadi 2020). In the Appendix, we show the responses are similar for 10-year yields.



Figure 7. ED5 responses to monetary policy topics during Q&A.

Notes: The figure provides responses of the change in ED5 yields to a one-standard-deviation positive impulse in the Fed Chair's text-emotion index (left), voice-emotion index (middle), and face-emotion index (right) conditional on discussing topics related to the Fed's monetary policy during Q&A. Responses are estimated using specification (1) on a panel of testimony blocks, where blocks b are question-answers for the selected topic, instead of entire Q&A rounds. The shaded areas represent the 90 percent confidence interval based on Driscoll-Kraay standard errors.

### 4.2 Bernanke and Yellen

The emotions measured by our indices, of course, reflect many idiosyncrasies of the "messenger": cultural and educational background, previous work experience, demographic features such as age and gender, temperament, and mannerisms. We should not be surprised, therefore, if such differences between Fed Chairs translate into different market responses.

To this end, we repeat the estimations of remarks and Q&A responses separately for Bernanke and Yellen testimonies. During the Q&A (Figure 8), markets are more sensitive to Bernanke's emotions, with positive responses of stock prices and negative responses of volatility to his positive cues in most cases. By contrast, the responses to Yellen's emotions are less consistent and insignificant in many cases.

During the remarks, S&P500 responses to text and face emotions of both Fed Chairs are similar (Figure 9). But they are different for voice emotions—with negative S&P500 responses to changes to Yellen's voice pitch. Further, VIX increases in response to Yellen's heightened voice (see Appendix). It appears the increases in tone during Bernanke's testimonies are interpreted as conveying positive emotions, or emphasizing positive news, which results in higher S&P500 levels and a lower VIX. In contrast, the responses to increases in Yellen's tone are more consistent with the psychology literature suggesting that increased tones may signal stress. Interpreted in this light, one might expect that stress cues on the part of the messenger (or cues interpreted as stress by watchers/listeners) may lead to decreases in the S&P500 and increases in the VIX.



Figure 8. S&P500 responses during Q&A: Bernanke and Yellen.

*Notes:* The figure provides responses of the log S&P500 to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) for remarks during Bernanke testimonies (top) and Yellen testimonies (bottom). Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

![](_page_23_Figure_0.jpeg)

Figure 9. S&P500 responses during Remarks: Bernanke and Yellen.

*Notes:* The figure provides responses of the log S&P500 to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) for Remarks during Bernanke testimonies (top) and Yellen testimonies (bottom). Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

These findings suggest that the market's reaction to Fed messages is tightly linked to the messenger. Individuals can interpret facial expressions or voice pitch differently for different speakers. For example, Lausen & Schacht (2018) find that in some cases, when the speaker is a woman, men have a harder time accurately identifying emotions. Furthermore, different responses could also be associated with different states of the economy during each Chair's respective tenures. Future work can draw firmer conclusions by adding testimony data for other Chairs and expanding the years covered by the analysis.

### 4.3 Congressional members

Congressional hearings offer an especially fertile ground for studying the responses to the Fed Chair's communication because the Chair is interacting with politicians who scrutinize the Fed's policy and views on behalf of their constituents. During the testimony, Congress members choose what questions to ask and how to ask them, often intentionally or unintentionally using emotionally-charged wording, elevated voice pitch and animated facial expressions. Congress members' questioning may be motivated by a variety of factors, including their preferences over monetary policy (Ehrmann & Fratzscher 2011), interests of their constituents, their party's ideology, and populist sentiment against central banks (Fraccaroli et al. 2020). Beside setting up the context for the Chair's answers, the members may exert direct influence on financial markets by questioning the central bank's reputation or by influencing market's perception of the central bank's ability to withstand political pressure (Bianchi et al. 2019).

![](_page_24_Figure_1.jpeg)

Figure 10. Responses to Congress members' questions during discussions of monetary policy.

Notes: The figure provides the responses of the changes in log S&P500 (top) and log VIX (bottom) to a one-standard-deviation variation in the text-, voice-, and face-emotions of Congress members conditional on discussing topics related to the Fed's monetary policy. Responses are estimated using specification (1) on a panel of testimony blocks, where blocks b are question-answers for the selected topic, instead of entire Q&A rounds. The shaded areas represent the 90 percent confidence interval based on Driscoll-Kraay standard errors.

To illustrate contribution of Congress members to market movements during the testimony, we plot in Figure 10 the responses to members' emotion indices that we used as controls in the estimation of the responses to the Chair's emotions for monetary policy related discussion. We find the responses to congressional members' emotions are quantitatively similar to the responses to the Chair's emotions, suggesting that questions (and subsequent response to the Fed Chair's answers) by Congress members are instrumental for the overall effect on financial markets with the largest market responses occurring when both sets of policy makers are expressing positive sentiment about monetary policy.

# 5 Discussion of the economic significance of estimated responses

In this section we argue that market responses during the testimony are economically meaningful. First, we provide evidence that the effects during the testimony add up and propagate in the days after the testimony, reaching magnitudes comparable to those after a policy rate cut. Second, during the testimony, we find evidence that market activity is elevated: asset prices are more volatile and trading volumes are higher. Finally, we show that semi-annual testimonies attract public attention, reflected in heightened viewership of live broadcasts and increased media coverage, similar to those around the FOMC press conferences. Below we elaborate on each of these points.

Financial market responses to the Chair's three emotional cues are not only statistically significant, as we show above, but also economically significant. A one-standard-deviation change in the text-, voice-, or face-emotion indices during the remarks or relevant parts of the Q&A raises the S&P500 by 1 bp, 2 bps, and roughly 5 bps, respectively. However, if accumulated over the entire testimony, the effects of soft information from the Fed Chair may reach magnitudes comparable to those after an interest rate cut. For example, an unanticipated 25 bps cut in the Fed funds rate is associated with a roughly 100 bps increase in stock prices (Bernanke & Kuttner 2005).

Indeed, the effects that we document during the testimony appear to add up and persist in the days after the testimony. To determine the magnitudes, we estimate local projections at daily frequency:

$$Outcome_{\tau+h} - Outcome_{\tau-1} = \beta_{\text{TEXT}}^{(h)} \text{TEXT}_{\tau}^{\text{CHAIR}} + \beta_{\text{VOICE}}^{(h)} \text{VOICE}_{\tau}^{\text{CHAIR}} + \beta_{\text{FACE}}^{(h)} \text{FACE}_{\tau}^{\text{CHAIR}} + \text{controls} + \text{constant} + \varepsilon_{\tau}^{(h)}.$$
(3)

where the dependent variable  $Outcome_{\tau+h} - Outcome_{\tau-1}$  is the change in log close price between day  $\tau - 1$  and day  $\tau + h$ , and index values are now the mean of corresponding the Chair's emotion indices over the remarks and Q&A sessions of testimony  $\tau$ , normalized by its own standard deviation across the 32 days (the data are provided in the Appendix). As controls, we include the one-day lag of the change in the outcome variable, the share of Chair's speech in the testimony, and the three emotion indices of Congress members.

![](_page_26_Figure_3.jpeg)

Figure 11. Responses at daily frequency.

*Notes:* The figure provides responses of the daily change in log S&P500 (top) and the daily change in log VIX (bottom) to a one-standard-deviation positive impulse in the Fed Chair's average daily text-emotion index (left), voice-emotion index (middle), and face-emotion index (right). Responses are estimated using specification (3). The shaded areas represent the 90 percent confidence interval based on Newey-West standard errors.

Figure 11 shows that, for the most part, S&P500 and VIX responses in days after the

testimony have the same direction as responses during the testimony, although due to our small sample of 32 testimonies the responses are not always statistically significant. Note that response magnitudes are of the same order as those after a rate cut. S&P500 responses to a testimony's cumulative text and voice emotions reach 90 and 50 bps within one or two weeks after the testimony. In particular, responses to vocal cues are similar in magnitude to those reported by Gorodnichenko et al. (2022) for the days after FOMC press conference. The responses to face emotion are around zero, suggesting that the market's interpretation of the Chair's facial emotions for stock prices is short-lived. The VIX responses are all negative and significant. Hence, in addition to lasting effects of the Chair's voice emotion during a public communication event shown by Gorodnichenko et al. (2022), we demonstrate that the effects of text and face emotions also persist in days following the testimony.

Second, congressional testimonies attract attention by the financial markets. We observe that, on average, 10,187 SPY trades (an ETF tracking the S&P500) are executed during one block in the Q&A, and 307,159 SPY trades are executed over the course of the whole testimony. Rosa (2018) finds that the Fed Chair's FOMC press conferences and semi-annual testimonies between 2001 and 2012 significantly increase volatility of U.S. asset returns and trading volumes. We conduct our own related exercise and compute standard deviation of log changes and their trading volumes for SPY over 5-minute windows during each of 32 testimonies in our data. We compare these statistics with the day one week prior and one week after the day of each testimony. Even for such a small sample, we find that both price volatility and trade volumes are significantly higher during the testimony than seven days after, and they are also higher than seven days before the testimony, although for price volatility the difference is not statistically significant.

In addition to trading activity, the viewership of the televised or streamed testimonies and their coverage in the print and social media are also elevated. The testimonies are generally live-streamed by C-SPAN and on the Senate and House committees' websites, as well as on the major business news networks, such as CNBC and Bloomberg. Hundreds of thousands of households, investors, and businesses are exposed to these broadcasts contemporaneously on cable TV, through Bloomberg's terminals and TD Ameritrade, and on screens on the floor of the New York Stock Exchange.<sup>15</sup> There is also significant information shared about the testimonies' content in print and social media. We measure media coverage of the testimony by the daily number of related articles in the Dow Jones Factiva database (as a fraction of total daily articles) and the daily number of related Twitter posts. The interest in a testimony builds over the days leading up to it and falls in the days following it, following a fairly standard news cycle pattern. Moreover, on the peak day, which usually corresponds to the first day of testimony, approximately 0.24%–0.75% of news articles and 0.00089%–0.00682% of Twitter posts cover the testimony, which is comparable to coverage of FOMC press conferences.

### 6 Conclusions

Central bankers are understandably restrained in what and how much they can say about monetary policy. Communications of monetary policy to the public need to be made in non-technical and relatable language (Bholat et al. 2019, Kryvtsov & Petersen 2021), but even simplified communications may not always get through to the audience (Coibion et al. 2020). Furthermore, it is not always desirable to disclose internal information, such as details of internal policy deliberations or staff views on the likely path of future interest rates (Natvik et al. 2020). Finally, central banks and Fed Chairs face political pressure associated with higher inflation (Binder 2021) or with market's belief that politicians can influence the conduct of monetary policy (Bianchi et al. 2019). When words are limited, how can central bank leaders present their institution's policy as credible and be trusted to promote social welfare? Our evidence suggests central bankers do that with more than words.

Even if the sentiment is incorporated in the central bank's written or verbal message, variations in voice pitch and facial expressions of the person delivering the message influence financial markets many times over. Positive emotional cues from the leader tend to be

<sup>&</sup>lt;sup>15</sup>See, e.g., Comcast (2011-2017) for Nielsen's estimates of CNBC household penetration, Stark (1999) for a discussion of CNBC's large daily audience outside of the home, and https://ctv.kwayisi.org/networks/ for statistics on the viewership of CNBC's programs typically airing the testimonies—Squawk on the Street, Power Lunch and Fast Money Halftime Report. See https://www.bloomberg.com/professional/solution/bloomberg-terminal/ for evidence that there are over 325,000 terminals in use, and Bloomberg Business Wire (2010) and Killam-Williams (2005) for evidence on Bloomberg TV's historical viewers in the United States and Europe based on reported data from Nielsen and the 2010 European Media and Marketing survey.

interpreted positively by financial markets. These effects do not disappear when the event is over, but rather they add up and propagate in the days after the event. Markets are more attentive when the central bank leader is speaking and when he or she is discussing monetary policy. These findings suggest that the delivery of central bank communications is potentially as influential for markets and the general public as is the content of these communications.

While the results demonstrate that the impacts of communications are linked to more than words, future research will help study the mechanisms of these effects and further clarify the most important channels. The impacts of soft forms of communication, for example, depend on both the messenger's facial and vocal emotional expressions and the audience's interpretation of these expressions. The messenger may choose to use the expressions in an intentional way, such as to emphasize an important point, or the expressions may unintentionally reveal an emotional state, such as stress, through a wavering voice, nervous gestures, or momentary expressions of shock. The impacts on the audience may depend on the demographic makeup of the messengers (i.e., the Fed Chairs, senators, and the congressional representatives) and the attention levels and characteristics of the audience.

Therefore, future work will focus on four main sets of questions. First, how is the soft information obtained, interpreted, and used by different types of traders (i.e., high-frequency traders vs. others), and which groups are most affected by the emotional signals? Second, what is the role of conventional and social media coverage for disseminating soft information, and how do the emotional signals affect the topics discussed in the news? Third, to what degree Fed communications are influenced by political pressures? Finally, are there systematic differences in the interpretation of, and responses to, the communications by messengers that differ by demographic characteristics (including gender, age, cultural background) or political affiliation?

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# More Than Words: Fed Chairs' Communication During Congressional Testimonies\* - For Online Publication -

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### A Construction of text, voice, and face indices

Figure A.1 depicts our data processing procedure to derive text, voice, and face emotion metrics.

### A.1 Text-emotion index

Our text-sentiment classifier assigns to each sentence of the testimony an emotion score T0, taking values 1 (positive), -1 (negative), or 0 (neutral). The classifier is based on Bidirectional Encoder Representations from Transformers (BERT),<sup>1</sup> a natural language processing transformer model, implemented in the Hugging Face's repository (Wolf et al. 2019). We fine-tune the pre-trained BERT model with testimony sentences classification training data annotated by authors. Two authors annotated 2818 testimony sentences independently, classifying them into 3 groups by positive, negative, and neutral sentiment. The training data is constructed with 2474 sentences for which both authors' classifications are identical. The purpose of augmenting the pre-trained BERT model is to adjust our text classification to better reflect the context of the testimony. We provide examples in subsection A.4.

We mainly use the F1 score to measure our text sentiment classifier's performance (see Table A.1). The F1 score is an accuracy measure for a classification model, which is a useful metric for an imbalanced training data set (our case). F1 is defined as the harmonic mean of a model's precision and recall, where precision measures the share of positive from classifier predicted positive classes, while recall measures the share of positive out of true positive cases.

$$F1(classX) = 2 * \frac{precision(classX) * recall(classX)}{precision(classX) + recall(classX)},$$
$$precision : \frac{TP}{(TP + FP)},$$
$$recall : \frac{TP}{(TP + FN)},$$

where:

#### TP = TruePositive, FP = FalsePositive, FN = FalseNegative

<sup>&</sup>lt;sup>1</sup>Bidirectional Encoder Representations from Transformers (BERT) is "designed to pre-train deep bidirectional representations from unlabeled text by jointly conditioning on both left and right context." (Devlin et al. 2018). The BERT model has been trained on English Wikipedia and BookCorpus (Zhu et al. 2015), and it has displayed state-of-the-art performance on a number of general natural language understanding tasks.

![](_page_39_Figure_0.jpeg)

Figure A.1. Text, audio and video data processing procedures

	Precision	Recall	F1 score
Positive	0.85	0.8	0.82
Neutral	0.95	0.97	0.96
Negative	0.84	0.75	0.79

Table A.1. BERT-based fine-tuned sentiment classifier performance

The text-sentiment index for speaker i, block b, testimony  $\tau$  is defined as the mean of sentence scores in this block by speaker i, normalized by its standard deviation over all blocks in the Q&A:

$$\text{TEXT}^i_{\tau,b} = mean(T0^i_{\tau,b})/sd^i_{\text{TEXT}},$$

where  $T0^i_{\tau,b}$  are the sentiment scores for *i*'s sentences in block *b*, testimony  $\tau$ . Speaker superscript *i* denotes a chair or a congress member. We define a single index for congress members by pooling all Q&A blocks for different congress members.

The text-emotion index is different from the stance index used in the literature which measures the degree of hawkish or dovish sentiment conveyed in the central banks' communications (Ehrmann & Talmi 2020). Therefore, we also construct a stance index for each block of sentences using the dictionary in ? (GPT hereafter). We then parse each testimony sentence using the observed punctuation, and search and count words associated with the GPT dictionary in each part of the sentence.<sup>2</sup> These counts are then aggregated over the entire block to form the stance index we use as a control variable in our empirical analysis.

Specifically, our stance index for testimony  $\tau$  block b is defined as:

$$STANCE_{\tau b} = \frac{\# \ dovish \ sentences - \# \ hawkish \ sentences}{\# \ sentences}$$

where # dovish (hawkish) sentences is the number of sentences with dovish (hawkish) meaning, and # sentences is the number of sentences in the block.

### A.2 Voice-emotion index

To create our voice-emotion index, we extract testimony-related audio inputs directly from C-SPAN videos. We first convert the audio file to 48,000 Hz sample rate with mono channel in *wav* format, then we preprocess it to mark every section where voice activities are detected.<sup>3</sup> The output of the process is a list of time intervals in seconds. Using the output, in combination with manual verification, we identify the major pauses in the audio. These are normally major unintentional pauses, for example, when the microphone breaks during the testimony. We then split the transcript into text chunks by excluding the identified pause periods. Each chunk includes sentence-parsed transcript text. We then synchronize text chunks with the testimony audio by applying the forced alignment algorithm implemented using the *aeneas* Python library.<sup>4</sup> The forced alignment process determines the time interval in the audio file that contains the speech text fragment. After *aeneas* produces start and end timestamps for each sentence in a text chunk, we combine the output of all text chunks to produce sentence level transcript timestamps. Using these timestamps, we then split the testimony audio into individual sentence audio files. In order to correct inconsistencies between the transcript and the audio speech,<sup>5</sup> we conduct iterative manual verification to

<sup>&</sup>lt;sup>2</sup>To maximize the number of identified words, we search and count words from GPT dictionary in three formats: the original word used in the sentence; the stemmed word, which usually refers to a crude process that cuts off the end or the beginning of the word, e.g. *sudies* to *studi*; the lemmatized word, which takes into consideration the morphological analysis of the words, and only remove the inflectional endings to return the base of a word, e.g. *studies* to *study*. We then remove the duplicate findings between each set.

<sup>&</sup>lt;sup>3</sup>We use python interface to WebRTC Voice Activity Detector (VAD) for this purpose. https://pypi.org/project/webrtcvad/.

<sup>&</sup>lt;sup>4</sup>https://github.com/readbeyond/aeneas.

<sup>&</sup>lt;sup>5</sup>The transcript often excludes the conversations unrelated to the testimony. For example Bernanke's testimony session on July 17, 2013 experienced some audio problems, and the announcement during the problem periods is not captured in the transcript. The transcript also does not reflect the crosstalks during testimonies. These are potential sources that may cause inconsistencies between the transcript and audio speech.

ensure that the audio file splits as accurately as possible. These audio segments are the inputs into our main vocal signal processing tool, *Praat* (Boersma & Weenink 2001).

Following Dietrich, Hayes & O'Brien (2019), we utilize the changes in vocal pitch as our measure of vocal emotions. The vocal pitch is measured by calculating the mean fundamental frequency (F0) of each audio sentence. F0 corresponds to the rate of vocal fold vibrations: high pitch is associated with rapid vibrations and low pitch with slow vibrations.<sup>6</sup> Using *Praat*, we extract F0 values at 0.015 second intervals.

There are two strands of literature on the link between vocal expressions and the underlying emotions. One focuses on the discrete basic emotions, e.g., happiness, sadness, anger, fear (Laukka 2005, Gelder et al. 1997), while the other studies affective states that represent the broad dimensions of emotions, e.g., activation, valence, potency and emotion intensity (Cowie & Cornelius 2003, Laukka et al. 2005). Our approach differs from ? who classify Fed Chairs vocal expressions along multiple discrete emotion dimensions. Specifically, our study concentrates on the broad dimensions of vocal emotions; namely, we associate F0 with emotion activation and intensity since high emotion activation and intensity is usually associated with high mean F0 (Laukka et al. 2005, Dietrich, Enos & Sen 2019, Dietrich, Hayes & O'Brien 2019).

Our voice-emotion index  $VOICE_{\tau,b}$  for speaker *i* in block *b* testimony  $\tau$  is defined as the mean of vocal pitch in this block by speaker *i*, de-meaned by speaker *i* and normalized by its standard deviation over all blocks:

$$\operatorname{VOICE}_{\tau,b}^{i} = mean(F0_{\tau,b}^{i} - \overline{F0}^{i})/sd_{\operatorname{VOICE}}^{i},$$

where  $F0^i_{\tau,b} - \overline{F0}^i$  are voice scores for *i*'s intervals in block *b*, testimony  $\tau$ , de-meaned by individual speaker.

### A.3 Face-emotion index

To construct the testimony video inputs, we download, cut and merge C-SPAN broadcasting TV recordings that include Fed Chairs' testimonies. To assess facial expressions, we

 $<sup>^6{\</sup>rm The}$  range of vibrations is normally between 60 and 180 cycles per second (Hz) for men, and 160 to 300 Hz for women.

Emotion	Action units in the upper face
Sad	1 + 4
Fear	1 + 2 + 4 + 5
Angry	4+5+7
Disgust	9

Table A.2. Combinations of action units for the basic emotions

process each testimony video with FaceReader software.<sup>7</sup> FaceReader analyzes only one face in each frame. Therefore, to identify the person on screen we proceed in several steps. We first use Azure Video Indexer's functions (*Face detection* and *Celebrity identification*) to detect and identify all faces in each frame.<sup>8</sup> We then match the face locations (derived from FaceReader's facial landmarks) with the locations identified from face detection algorithms. Finally, we query the person's name from the identified-person database for the matched faces and manually verify if the match is correct.

Influential research in psychology, Ekman & Friesen (1969), argues that there exists universal facial emotions across countries and culture, and they can be identified by detecting facial muscles movement. Ekman & Friesen created Facial Action Coding System (FACS) to label different areas of facial muscles and to use as the standard rating scale to rate area muscle movements. These identified muscle areas are defined as action units, and combinations of them produce facial emotions. For example, "Disgust" is associated with action units 9 (Nose wrinkle), 15 (Lip corner depressor), and 16 (Lower lip depressor). In Table A.2, we list the combinations of the action units in the upper face used to construct the basic emotions. Figure A.2 shows the corresponding muscle groups.

Based on a frame-by-frame analysis,<sup>9</sup> FaceReader captures not only action units expressed by the face, but also their intensity, which is expressed as a number between 0 (lowest intensity) and 1 (highest intensity). The emotion score for a basic emotion is the average intensity of its corresponding action units.

For each frame f, we compute a raw face-emotion score  $FaceScore_f$  as the average of

<sup>&</sup>lt;sup>7</sup>FaceReader was originally developed by VicarVision, and currently distributed by Noldus, https:// www.noldus.com/facereader. It uses Active Appearance Models (AAM) (Cootes & Taylor 1999) for face modelling and over 10,000 manually annotated image data set to train an artificial neural networks for facial emotion classification (Bishop 1995). It also uses a deep artificial neutral network to recognize facial patterns (Gudi 2015), which helps FaceReader to analyze partially hidden faces.

<sup>&</sup>lt;sup>8</sup>Video Indexer "identifies over 1 million celebrities — like world leaders, actors, actresses, athletes, researchers, business, and tech leaders across the globe." https://docs.microsoft.com/en-us/azure/azure-video-analyzer/video-analyzer-for-media-docs/.

<sup>&</sup>lt;sup>9</sup>Video inputs are collected for each frame, at 29.97 frames per second.

![](_page_43_Picture_0.jpeg)

Figure A.2. Action units

four basic negative emotions, Sad, Angry, Fear, and Disgust:

$$FaceScore_f = -(Sad_f + Fear_f + Anger_f + Disgust_f)/4.$$

This emotion score has values ranging between -1 (highest negative emotions) and 0 (no negative emotions). In constructing these scores, we exclude action units that are associated with speaking (e.g., lips, mouth, and cheeks) since Ekman et al. (2002) explain that these action units make it harder to distinguish emotions when the person of interest is speaking.

We then define the face-emotion index for person *i*'s face in block *b* testimony  $\tau$  as the mean of the face-emotion score for that block, normalized by its standard deviation over all blocks:

$$FACE_{\tau,b}^{i} = mean(FaceScore_{\tau,b}^{i})/sd_{FACE}^{i},$$

where  $FaceScore_{\tau,b}^{i}$  are face scores for *i*'s frames in block *b*, testimony  $\tau$ .

## A.4 Examples of text sentiment

This Table provides examples of the raw text sentiment score for two testimonies: Bernanke's July 22, 2010, and Yellen's February 10, 2016.

Speaker	Sentence	score
	July 22, 2010 Testimony	
Castle	With respect to the Stimulus Act, the recovery bill, whatever one wishes to	1
	call it, you know, obviously jobs were saved and jobs were – were created by	
	that to some degree.	
Castle	The jobs saved are primarily, in my judgment, a lot of the governmental jobs	1
	in which state and local governments received funding and saved teachers	
	or whatever it may be.	
Castle	The jobs created were in many instances patchwork-type things like fixing	1
	up highways or whatever it may be.	
Castle	Have you or has anybody that you know of studied the – the bottom line	0
	aspect of those jobs today?	
Castle	tle I mean, all that – most of that happened last year at some point or another.	
Bernanke	Well, as you know, it's intrinsically very difficult to get an exact count.	0
Castle	I know that.	0
Bernanke	Because we don't know what would have happened in the absence of the	0
	program.	
Bernanke	And so, economists use models and other ways of trying to estimate what	0
	the effect has been.	
Bernanke	The CBO gave a very broad range of estimates, between 1 million and $3.5$	0
	million jobs, which is a very wide range, you can see.	
Bernanke	But it encompasses what most private sector economists have estimated.	0
Bernanke	And it encompasses what the Federal Reserve has estimated, which is some-	0
	where in the middle of that $-$ of that range.	
Bernanke	So there has – there has been some job creation.	1
Frank	In the monetary report, I cited three passages where you cite the events in	0
	Europe that began with the Greek debt crisis.	

Table A.3. Examples of text sentiment

Continued on next page

Speaker	Sentence	score
Frank	But do you agree, or let me just ask you, what role did the crisis that began	0
	with the Greek debt crisis and roiled much of Europe and the euro zone,	
	what effect did it have on what's going on in the economy here and your	
	estimates of that?	
Bernanke	It certainly did have some negative effects.	-1
Bernanke	The increased financial concerns led to declines in the stock market, in-	-1
	creased credit spreads, and was one of the reasons why we marked down our	
	outlook for the U.S. economy.	
Bernanke	That's absolutely right.	0
Bernanke	I think that, first, I think that situation is improving.	1
Bernanke	Confidence has been coming back in part because of the Federal Reserve	1
	support for the dollar funding markets.	
Bernanke	There have been a few other things we've seen in the data such as the	-1
	weakness in the housing market after the end of the tax credit, for example.	
Bernanke	And of course the labor market has been disappointing in the last couple of	-1
	– last couple of months.	
Bernanke	But again, our baseline scenario is that as the effects of the European fi-	1
	nancial crisis pass, that we will continue to see moderate growth in the	
	economy.	
	February 10, 2016 Testimony	
Luetkemeyer	You know, let's start off first with what happens if we have a downturn and	0
	you've already got \$4 trillion on your balance sheet.	
Luetkemeyer	What levers are still allowed or are available to you to do something?	0
Yellen	Well, the Fed has an array of tools.	0
Luetkemeyer	Which are?	0
Yellen	Well, most importantly, the path of the short-term interest rates.	0
Luetkemeyer	I mean, how is lowering the rates going to help when they're almost nothing	0
	right now?	
Yellen	Well, one of the ways in which markets works is that they form expectations	0
	about what the likely path of the Fed Funds Rate will be over time.	

Table A.3 – Continued from previous page

Continued on next page

0

0

Those expectations influence longer-term rates in the market.

And that shift in expectations moves longer- term rates.

Yellen

Yellen

Speaker	Sentence	score
Yellen	I think you can see that just over the last several weeks, as I mentioned	-1
	longer-term Treasury yields have come down, as market participants have	
	become more fearful about a recession.	
Mulvaney	You – by your own testimony, are using traditional tools of monetary policy.	0
Mulvaney	Your written testimony begins by saying that the economy has made further	1
	progress towards the Federal Reserve's objective of maximum employment.	
Mulvaney	You go on to say that inflation is low in the near-term but it will rise to its	1
	two percent objective over the median term.	
Mulvaney	Are we in normal times?	0
Yellen	The economy is in many ways close to normal in the sense that the unem-	1
	ployment rate is declined to levels that most of my colleagues believe are	
	consistent with full employment in the longer run.	
Yellen	In other words, we have needed for seven years to pull the Federal Funds	0
	Rate and $-$ both in nominal and inflation in real terms $-$ inflation adjusted or	
	real terms at exceptionally low levels to achieve growth averaging 2 percent	
	or a little bit above.	

Table A.3 – Continued from previous page

# A.5 Snapshots of the Fed Chair and Congress members' faceemotions

![](_page_47_Picture_1.jpeg)

Face: Ben Bernanke Face emotion score: -0.222

Face: Michael Castle Face emotion score: -0.293

Table A.4. Facial Emotions - July 22, 2010 Testimony

![](_page_48_Picture_0.jpeg)

Face: Janet Yellen Face emotion score: -0.369

Face: Blaine Luetkemeyer Face emotion score: -0.390

Table A.5. Facial Emotions - February 10, 2016 Testimony

Notes: The Face emotion scores shown next to the pictures are at the frame level and are not standardized. To calculate this score, we first compute the average of four basic negative emotions—Sad, Angry, Fear, and Disgust, and then multiply it by -1. High values indicate less-negative face emotions.

# **B** List of semi-annual Humphrey-Hawkins testimonies

In the table we show the index values corresponding Chair's emotion indices over the Remarks and Q&A sessions of the 32 testimony days, normalized by its own standard deviation across the 32 days.

Testimony date	Committee	Chair Text	Chair Voice	Chair Face
2010-February-24	Committee on Financial Services	2.47	2.05	-0.92
2010-February-25	Committee on Banking, Housing, and Urban Affairs	1.72	-0.57	-0.2
2010-July-21	Committee on Banking, Housing, and Urban Affairs	2.35	-0.05	-1.98
2010-July-22	Committee on Financial Services	2.05	-0.96	-3.89
2011-March-01	Committee on Financial Services	2.09	-1.01	-0.87
2011-March-02	Committee on Banking, Housing, and Urban Affairs	0.78	-1.39	-2.66
2011-July-13	Committee on Financial Services	-0.7	1.69	-1.95
2011-July-14	Committee on Banking, Housing, and Urban Affairs	-1.02	0.13	-0.21
2012-February-29	Committee on Financial Services	0.35	0.29	-2.17
2012-March-01	Committee on Banking, Housing, and Urban Affairs	1.04	-0.64	-0.39
2012-July-17	Committee on Banking, Housing, and Urban Affairs	-0.11	1.04	-1.27
2012-July-18	Committee on Financial Services	-1.56	0.38	-1.64
2013-February-26	Committee on Banking, Housing, and Urban Affairs	0.63	0.98	-0.94
2013-February-27	Committee on Financial Services	0.68	-0.04	-1.59
2013-July-17	Committee on Financial Services	1.91	-0.19	-1.29
2013-July-18	Committee on Banking, Housing, and Urban Affairs	1.27	-0.49	-0.09
2014-February-11	Committee on Financial Services	0.28	1.14	-1.61
2014-February-27	Committee on Banking, Housing, and Urban Affairs	0.73	1.12	-1.46
2014-July-15	Committee on Banking, Housing, and Urban Affairs	0.2	1.17	-3.56
2014-July-16	Committee on Financial Services	0.52	0.93	-2.67

Table B.6. List of semi-annual Humphrey-Hawkins testimonies.

# C Correlations of emotion indices

In this section, we present the block level correlations of different emotion indices in Table C.7 and the correlations between Chair and member's emotions during Q&A in Table C.8.

	Text & Voice	Text & Face	Voice & Face
Remarks, full sample	0.07	0.05	0.48***
Bernanke	-0.00	0.08	$0.53^{***}$
Yellen	0.15	-0.14	0.14
Q&A Chair, full sample	-0.04	-0.06	0.03
Bernanke	-0.06	-0.18***	0.05
Yellen	-0.03	0.06	-0.06
Q&A Member, full sample	0.05	-0.004	0.08*

Table C.7. Correlations between three emotion indices

*Notes:* The text-, voice-, and face-emotion indices are defined in the text. "Chair" refers to statistics conditional on Chair's emotions; "Members" refers to statistics conditional on Congress members' emotions. \*\*\*, \*\*, \* denote statistical significance at 1, 5, and 10 percent levels.

	Chair & Member Text	Chair & Member Voice	Chair & Member Face
Full sample Bernanke	0.10** 0.06	0.09** 0.21***	0.13*** 0.09
Yellen	0.13**	0.04	$0.21^{***}$

Table C.8. Correlations between chair and member for text-, voice- and face-emotions

*Notes:* The text-, voice-, face-emotion indices are defined in the text. "Chair" refers to statistics conditional on Chair's emotions; "Members" refers to statistics conditional on Congress members' emotions. \*\*\*, \*\*, \* denote statistical significance at 1, 5, and 10 percent levels.

### **D** Breaking news

Since testimonies are 2-3 hours long, it is possible that other major events could occur and affect markets during the period of analysis. To deal with this issue, we mine information out of contemporaneous business news coverage from CNBC broadcasts archived in the Internet Archives' TV News collection. We use CNBC's programming since it remained one of the top business news networks over the time period<sup>10</sup>, and it is known to provide accurate and relatively unbiased data and business news to its audience (Vo 2012).

The intuition behind utilizing a business news network's reported breaking news is similar to that behind utilizing print media to capture interest in an event. In short, individuals who are watching the network's programming are doing so to gain insights into events (earnings reports, economic data releases, political events, terror attacks, etc.) that could better inform them and/or impact market activities. On the other side, networks earn profits from subscribership and advertising revenue. To retain their viewership in a competitive environment where events are continuously occurring, the news networks must determine what events and/or breaking news are most in demand by their audience.

An analysis of coverage related to major data releases from the BEA, BLS, and Census, and identified on the Bloomberg Economic Calendar in April 2021 provides some additional insight into reporting and time lags associated with breaking news. The evidence suggests that, first, if CNBC chose to cover the release, its reporting typically occurred within the first few minutes following the official release time. Second, when multiple data releases occurred within a short interval, the data ranked as high importance by Bloomberg's economic calendar, and Dailyfx.com's calendar (e.g., GDP, CPI/Inflation, Michigan confidence survey, initial jobless claims, etc.) were consistently and quickly reported as breaking news, with the medium ranked one being discussed afterwards, if at all.

To create our measures, we collect snapshots of CNBC's onscreen breaking news panels 10 seconds for at least 30 minutes leading up to and testimony, and for an equivalent time after the testimony has finished.<sup>11</sup> The snapshots are then grouped together using a duplicate photo similarity detector, and then OCRed in order to extract the text on screen.<sup>12</sup> The

 $<sup>^{10}</sup>$ See, e.g., Comcast (2011-2017) for Nielsen's estimates of household penetration and Stark (1999) for a discussion of CNBC's audience outside of the home.

<sup>&</sup>lt;sup>11</sup>Ten seconds is used since: (1) this timespan allows us to accurately place the news within our differentiated blocks of time, and (2) the text is usually displayed on screen for at least this long to ensure readability, making the need to switch to smaller time intervals unnecessary for our purposes.

<sup>&</sup>lt;sup>12</sup>To perform the text extraction, clustering and OCRing, we use a combination of OpenCV python libraries, Tesseract and a visual similarity de-duplicate image finder set at a 90% similarity tolerance to allow for slight variation in pixel coloring and changes in the background seen around the text box.

text was then manually reviewed and corrected, and then categorized into one of 12 topics<sup>13</sup> and one of 5 types of online text<sup>14</sup>.

We assign four types of news – macro news release, energy data/commentary, domestic politics, and other market moving news (e.g., extreme weather event, terrorism, Brexit) – as market-wide news that is unrelated to testimonies.Out of 992 blocks of testimony data, 129 blocks overlap with the first instances of market-wide breaking news not related to the testimony.

Below is an example of how CNBC dealt with competing major events on a testimony day on February 15, 2017. In addition to Yellen's second day of testimony, data on Industrial Production and Capacity utilization, business inventories and the housing market index were released, and part of her Q&A session overlapped with President Trump's meeting with Retail CEO's over a proposed border tax, a subsequent press conference held by President Trump and Israeli Prime Minister Netanyahu, and speeches from two Fed Presidents. Three notable observations emerge from our examination of the on-air and breaking news coverage that day. First, while Chair Yellen is onscreen and answering questions, the network reports, usually within 1 to 2 min, what it deems to be important snippets with these "headlines" repeated onscreen multiple times over the course of the day.<sup>15</sup> Second, when the testimony is not onscreen, reports of what is occurring on the Hill are seen via breaking news text or though intermittent recaps - indicating some staff remain tasked with tracking developments. Third, important news related to tax reform, removal of regulation, and policy rate hikes tied to the President's comments or the Regional Fed President's speeches, also tended to appear within 1-2 min of the respective utterances. Overall, the evidence available supports the contention that CNBC reports on the news they deem most relevant for the investors and business communities turning into its programming. Moreover, they do so within a few minutes of information hitting their desks – making it an excellent control for the timing and content of concurrent breaking news that may impact the market during the testimonies.

<sup>&</sup>lt;sup>13</sup>They are: Testimony related; Other monetary policy (e.g., ECB, BoC, etc.); Company news; Macro news release; Stock index/precious metals/currency/futures movements; Domestic Politics (e.g., regulation, comment from President, etc.); CNBC interview/opinion/analyst-related; Energy data/commentary; Other Survey data; Treasury auction/Treasury department related; Other market moving News (e.g., extreme weather event, terrorism, Brexit); Non-market related news (e.g., sports).

<sup>&</sup>lt;sup>14</sup>They are: Name/title of person; Data release; General Commentary; Quote; Non-data news release.

<sup>&</sup>lt;sup>15</sup>The most common that day were "Yellen: Corporate bond market liquidity healthy", "Yellen: No Fed action planned on bond liquidity" and "Yellen: Coming close to achieving Fed mandate".

## **E** Additional figures

### E.1 Sensitivity to measurement

To highlight the importance of including the three dimensions of emotional cues and minimizing measurement error associated with analyzing participants actively engaged in discussion, we re-estimate the main specification (1) for the remarks dropping text and voice indices (i.e., the measures of other emotional cues) from the right-hand side and using a face emotion index based on an off-the-shelf tool (FaceReader). Relative to the results reported in the paper, the estimated responses lose statistical significance and even reverse the sign<sup>16</sup> The explanatory power falls from 0.24 (in our baseline) to 0.11. Such a drastic change in the results highlights the importance of including other emotion data in the analysis and using a method to derive facial emotions that is not sensitive to analyzing individuals when speaking since using off-the-shelf tools may introduce measurement error by registering movements of mouth muscles.

![](_page_53_Figure_3.jpeg)

Figure E.3. S&P 500 and VIX responses to only face-emotion.

*Notes:* The figure provides responses of the change in log S&P500 (left) and the change of log VIX (right) to a one-standard-deviation positive impulse in the Fed Chair's face-emotion index (right) during remarks. The shaded areas represent the 90 percent confidence interval based on Driscoll-Kraay standard errors.

<sup>&</sup>lt;sup>16</sup>One interpretation is that the facial analysis software mainly use stable face images as the training data set to train deep learning models to recognize facial emotions, while the frames captured from videos are "continuous" images, i.e. screenshots with the speakers talking. The image set difference is the potential cause for the mouth area measurements errors, therefore, we calculate the face emotion index in the paper by excluding the action units around mouth.

### E.2 Remarks on Day 2

Here we estimate the responses for the Day 2 remarks section of the testimonies to explore the information content on the second day given the prepared remarks have already been circulated and read into the record during the previous testimony. The responses to text sentiment are around zero and insignificant, since the text of the remarks is already familiar to market traders. By contrast, the responses to voice and face emotions are significant and in the same direction as we reported in Figure 3, suggesting that the Chair's voice and face contain new information, even though the Chair is delivering exactly the same text.

![](_page_54_Figure_2.jpeg)

Figure E.4. Responses during the remarks on day 2.

*Notes:* The figure provides responses of the change in log S&P500 (top) and the change of log VIX (bottom) to a one-standard-deviation positive impulse in the Fed Chair's text-emotion index (left), voice-emotion index (middle), and face-emotion index (right) during remarks on day 2. Responses are estimated using specification (1). The shaded areas represent the 90 percent confidence interval based on Driscoll-Kraay standard errors.

### E.3 Interest rate expectation responses

This section provides the responses of the yields of ED5 and 10-year Treasury Note futures.<sup>17</sup> The responses are given for the remarks, Q&A, and Monetary topics in Q&A. The responses are positive in most cases.

![](_page_55_Figure_2.jpeg)

Figure E.5. ED5 and 10-year Treasury Note futures responses.

*Notes:* The figure provides responses of the ED5 yield (top) and 10-year Treasury Note future yield (bottom) to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) conditional on discussing topics related to the Fed's monetary policy. Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

<sup>&</sup>lt;sup>17</sup>We obtain the price of the 10-year Treasury Note futures contracts from Chicago Mercantile Exchange Time and Sales database. We follow Cieslak & Schrimpf (2019) and convert futures price changes into yield changes by dividing log futures price changes by the negative of duration. Duration data are obtained from Bloomberg at the daily frequency.

![](_page_56_Figure_0.jpeg)

Figure E.6. ED5 and 10-year Treasury Note futures responses.

*Notes:* The figure provides responses of the ED5 yield (top) and 10-year Treasury Note future yield (bottom) to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) during Q&A. Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

![](_page_56_Figure_3.jpeg)

Figure E.7. ED5 and 10-year Treasury Note futures responses.

*Notes:* The figure provides responses of the ED5 yield (top) and 10-year Treasury Note future yield (bottom) to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) during. Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

### E.4 Bernanke and Yellen

This Section provides VIX and ED5 responses for Bernanke and Yellen's testimonies separately. The responses are suggestive that market's reaction to Fed messages is tightly linked to the messenger.

![](_page_57_Figure_2.jpeg)

Figure E.8. VIX responses during Remarks: Bernanke and Yellen.

*Notes:* The figure provides responses of the log VIX to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) for Remarks during Bernanke testimonies (top) and Yellen testimonies (bottom). Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

![](_page_57_Figure_5.jpeg)

Figure E.9. VIX responses during Q&A: Bernanke and Yellen.

*Notes:* The figure provides responses of the log VIX to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) for Q&A during Bernanke testimonies (top) and Yellen testimonies (bottom). Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

![](_page_58_Figure_0.jpeg)

Figure E.10. ED5 responses during Q&A: Bernanke and Yellen.

*Notes:* The figure provides responses of the ED5 to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) for Q&A during Bernanke testimonies (top) and Yellen testimonies (bottom). Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

### E.5 Other dimensions of congressional testimonies

We parse the responses the Senate versus the House testimonies, by Day 1 versus Day 2 testimonies, and the first versus the second halves of the Q&A of the same testimony. Although some of them show significant responses, there is no strong systematic link with the responses reported in the main text.

![](_page_59_Figure_2.jpeg)

Figure E.11. S&P500 Responses: Senate and House committee

*Notes:* The figure provides responses of the change in log S&P500 to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) for Q&A in front of the Senate Banking, Housing, and Urban Affairs committee (top) and the House Financial Services Committee (bottom). Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

![](_page_59_Figure_5.jpeg)

Figure E.12. S&P500 Responses: first and second halves of Q&A

*Notes:* The figure provides responses of the change in log S&P500 to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) for Q&A during the first day (top) and the second day (bottom). Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

![](_page_60_Figure_0.jpeg)

Figure E.13. S&P500 Responses during Q&A: Day 1 and Day 2.

*Notes:* The figure provides responses of the change in log S&P500 to a one-standard-deviation positive impulse in Fed Chair's text-emotion index (left), voice-emotion index (middle), face-emotion index (right) for Q&A during the first day (top) and the second day (bottom). Shaded area represents the 90 percent confidence interval based on Driscoll-Kraay standard errors.

# F Q&A round topics

This Section provides topic clusters obtained by using Grootendorst (2022) BERTopic algorithm in the set of 4,323 question-answers across testimonies. BERTopic leverages the word and sentence representations derived from the transformer model BERT as inputs, and creates dense clusters by using Hierarchical Density-Based Spatial Clustering of Applications with Noise (HDBSCAN) algorithm (Campello et al. 2013).<sup>18</sup> The monetary policy topics are topic #5 and topic #10.

![](_page_61_Figure_2.jpeg)

 $^{18}$ HDBSCAN is a density-based, hierarchical clustering algorithm that constructs a clustering hierarchy tree, and uses a specific stability measure to extract the most significant clusters from the tree.

![](_page_62_Figure_0.jpeg)

![](_page_62_Figure_1.jpeg)

# G Media coverage

Since semi-annual testimonies occur less frequently than FOMC press conferences, it is natural to ask how widely followed is this set of communications, and is the magnitude to the coverage similar to that of the press conferences held following the policy rate announcements?

To examine this, we turn to a familiar archival source for business related news—Dow Jones' Factiva database. For each of our days in question, we examine the number of English language articles that are returned by a keyword search (Table G.9) designed to identify the articles related to the testimony. These searches were also performed for the two days before the testimony and for the two days after the last testimony in the set.<sup>19</sup> The daily counts are then normalized by the number of articles each day that contain the keyword "the" to provide a sense of the magnitude of the coverage.<sup>20</sup>

	Group A		Group B
	Bernanke	Yellen	
Factiva news database	Bernanke, Federal Reserve Chair, Fed Chair, Fed Chairman, Federal Reserve Chairman	Yellen, Federal Reserve Chair, Fed Chair, Fed Chairwoman, Federal Reserve Chairwoman, Fed Chair- man, Federal Reserve Chairman	testif <sup>*</sup> , report <sup>*</sup> , testim <sup>*</sup> , deliver <sup>*</sup> , monetary policy report, humphrey hawkins, humphrey- hawkins, semiannual report, semi-annual re- port AND congress, senate, congressional, committee, house of representatives, on the hill, Capitol
Twitter	bernanke, fed chair	yellen, fed chair	testimony, testify, testified, testifies, congress, senate, capitol, hill, monetary policy, humphrey hawkins, semi annual, committee

Table G.9. Factiva news database and Twitter search keywords

*Notes:* We search the Factiva news database and Twitter for testimony related articles and tweets by combining Group A and B keywords set. In particular, we combine Group A - Bernanke (Yellen) with Group B keywords for Bernanke (Yellen) testimony days.

We conduct a similar exercise to examine the number of Twitter posts for the period from the two days before to the two days after a testimony. We use a slightly modified keyword list (Table G.9) to adapt to Twitter's short-text environment. The daily counts are then normalized by the reported average total number of daily Twitter posts.<sup>21</sup>

We find similar patterns between the Factiva and Twitter searches.<sup>22</sup> The interest in a

<sup>&</sup>lt;sup>19</sup>In the rare cases where the testimony is separated by more than a day, we examine the two days before to two days after each date.

<sup>&</sup>lt;sup>20</sup>For the purposes of our counts, we do not de-duplicate our article set since we are interested in the magnitude of the coverage.

<sup>&</sup>lt;sup>21</sup>The average total number of daily tweets has increased from 35 million to 500 million over our study period, https://www.internetlivestats.com/twitter-statistics/#ref-2.

 $<sup>^{22}</sup>$ The correlation between Factiva and Twitter search results is 0.73.

testimony builds over the days leading to it, and falls in the days following it, suggesting that the coverage of the event follows a fairly standard news cycle pattern. Moreover, on the peak day, which usually corresponds to the first day of testimony, approximately 0.24%-0.75% of news articles and 0.00089%-0.00682% of Twitter posts cover the testimony. In short, the coverage of the testimonies on the Hill are robustly covered by the print and social media, as well as by major business news networks such as CNBC and Bloomberg.

Next, to ascertain how the coverage compares to that focused on the Federal Reserve's scheduled press conferences, we also created a set of comparable statistics for those dates with a window of +/- two days (i.e., for five days in total). The patterns are similar to those seen in the case of testimony coverage. For the most part, coverage increases over the two days prior, hits a peak on the day of the testimony and generally decreases quickly over the two days post press conference. Second, with the exception of a few dates—the inaugural one and those held in the wake of the taper tantrum, the percent of Factiva's English language documents related to the press conferences range from about 0.24%-0.52%. This would suggest that the testimony is followed in the media at least as much, and often more, than press conferences. Our finding that the media deems the testimonies to be of a similar interest to their audience as the press conference is also consistent with the fact that Economic calendar from Bloomberg ranks Fed press conferences and the Fed testimonies of the same high level of importance.<sup>23</sup>

<sup>&</sup>lt;sup>23</sup>See https://www.bloomberg.com/markets/economic-calendar.

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