

**Modifications in argument when  $x_i = 0$  for some  $i$  for  
“Equilibrium in Hotelling’s model of spatial competition”**

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(see top of page 921)

Martin J. Osborne and Carolyn Pitchik

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These notes relate to the February 1985 version of the paper.

(i) The first argument uses  $x_j > 0$  (via (e)). Addition: Suppose  $x_j = 0$ . Then  $m_j = 1 - x_i = z$ , so that  $(\beta_i + m_j)/2 < \beta_i + z$  [Figure (i3)]. Hence by the arguments above with the indices reversed we have  $\beta_j \leq (\beta_i + m_j)/2$  (if  $\beta_i - z \leq (\beta_i + m_j)/2$ ) or  $\beta_j \leq \beta_i - z$  (if  $(\beta_i + m_j)/2 < \beta_i - z$ ), both of which contradict  $\beta_i \leq \beta_j - z$  (given that  $\beta_j \geq \alpha_j > 0$  (or alternatively  $\beta_j > 0$  because the equilibrium is not pure)).

(f) If  $x_i = 0$  then  $\beta_i \leq (\beta_j + m_i)/2$  (see (g)) and  $\beta_j \leq \beta_i + z$  (see (a)) imply that  $\beta_i \leq m_i + z = 2z$ , so the result follows.

(g) Begin: “If  $x_i = 0$  there is nothing to prove. If  $x_i > 0$  and ...”. Conclude  $F_j$  has no support in  $(p - z, p - z + \varepsilon)$ . Then: “If  $x_j = 0$  then  $K_i(\cdot, F_j)$  is increasing on  $(p, \min(p + \varepsilon, 2x_i))$  if  $p < 2x_i$ , contradicting the fact that  $p$  is an atom of  $F_i$  (which implies that  $K_i(p, F_j)$  is equal to the equilibrium profit of  $i$ ).”

Then: if  $x_j > 0$ ,  $F_j$  has no support in  $(p + x, p + z + \delta)$  either ... so  $K_i$  is increasing on  $(p, \min(p + \varepsilon, p + \delta, 2x_i))$  if  $p < 2x_i$ .

(j) After third sentence: “First consider the case  $x_i > 0$  for  $i = 1, 2$ . Then ...”.

After first paragraph, insert:

Second, consider the case in which  $x_i = 0$  and  $x_j > 0$ . Then, as above,  $F_j$  has no support in  $(\bar{p} + z, \bar{p} + z + \varepsilon)$  for some  $\varepsilon > 0$ , though it may have support in  $(\bar{p} - z, \bar{p} - z + \varepsilon)$ . However, an explicit calculation (see below), using the fact that  $x_i = 0$ , shows that if  $F_j$  has support in  $(\bar{p} - z, \bar{p} + z)$  then  $K_i(\cdot, F_j)$  is still strictly concave on  $(\bar{p}, \bar{p} + \delta)$  for some  $\delta > 0$ , and the argument follows the lines of the previous paragraph.

Last, if  $x_i = 0$  and  $x_j = 0$ , or if  $x_i = 0$  for  $i = 1, 2$ , then the required strict concavity also follows from an explicit calculation.

(o) Discussion of  $x_j = 0$  case omitted.

*Explicit calculation to show strict concavity of  $K_i(\cdot, F_j)$*

If  $\bar{p} < p < \bar{p} + \varepsilon$ ,

$$K_i(p, F_j) = \frac{1}{2} \int_{p-z}^{\bar{p}+z} p(q - p + m_i) dF_j(q) + \int_{\bar{p}+z+\varepsilon}^{\beta_j} p dF_j(q)$$

$$\begin{aligned} \frac{d}{dp} K_i(p, F_j) &= -\frac{1}{2} p(-z + m_i) F_j'(p - z) + \frac{1}{2} \int_{p-z}^{\bar{p}+z} (q - 2p + m_i) dF_j(q) + \int_{\bar{p}+z+\varepsilon}^{\beta_j} dF_j(q) \\ &= \frac{1}{2} \int_{p-z}^{\bar{p}+z} (q - 2p + m_i) dF_j(q) + \int_{\bar{p}+z+\varepsilon}^{\beta_j} dF_j(q) \quad (\text{using } x_i = 0) \end{aligned}$$

$$\begin{aligned} \frac{d^2}{dp^2} K_i(p, F_j) &= \frac{1}{2} (p - z - 2p + m_i) F_j'(p - z) + \frac{1}{2} \int_{p-z}^{\bar{p}+z} (-2) dF_j(q) \\ &= -\frac{1}{2} p F_j'(p - z) - \int_{p-z}^{\bar{p}+z} dF_j(q). \end{aligned}$$