

# The Political Economy of International Development

## JPE 2408Y

### 2011-2012

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## 1. OVERVIEW

Following an introductory section that sets out the context and themes of the course, we evaluate a range of development strategies. Neoliberal reform, shifting from an initial, austere Washington Consensus to an augmented agenda often identified as the Post-Washington Consensus, has dominated the theory and practice of development since 1980; we therefore devote 10 sessions to understanding the origins, evolution, political implications and performance of this evolving policy paradigm. Case studies of neoliberal reform in Latin America, Africa, and Asia complement our discussion of general themes and issues.

The final section of the course deals with development alternatives to the mainstream paradigm. These alternatives operate at one or more of three levels: local, national and global. To achieve such goals as prosperity, fairness, poverty reduction, freedom and/or environmental sustainability, activists and scholars have recently explored nationally-based social-democratic, 'twenty-first-century' socialist, and revived developmental-state strategies, projects of local empowerment or community-centred development and programs for reforming or transforming global economic governance. We probe the nature, practicability and desirability of these development alternatives.

## 2. ORGANIZATION AND REQUIREMENTS

One of the instructors will introduce the topic of the first five sessions. Each of these sessions will include a guided discussion based on the required readings.

A member of the class will introduce the topic of most of the remaining seminars with a 40-45 minute presentation (or a 30-minute presentation each in jointly-led seminars). Each class member will make two presentations. We provide guidelines for these presentations below. Please be ready on **September 20th** to provide a list of **three** sessions, beginning with session 6, which you would be willing to lead. The schedule of presentations will then be available on September 27th; we will do our best to assign you your top choices.

The **course requirements** are as follows.

- 1 term paper 25%  
(20-25 double-spaced pages — about 6,000 words — due **March 13<sup>th</sup>** in class; choose a topic within the general theme of one of the sessions for your essay, including those on which you make your presentations; essay must reflect readings beyond the sources listed in this outline; you may select a case study or studies to focus your essay. Please try to print your essay on both sides of the paper. Late penalty: 2 percentage points per day, excluding weekends)
- 2 oral presentations (see guidelines below) 30%  
(one presentation may be on a topic related to your research paper; both presentations will be weighted equally; each should be based on the required and some of the supplementary readings under your session; written evaluation to be provided)

- 4 written critical reflections on the weekly required readings (see guidelines below) 15%  
 (2-3 single-spaced pages that reflect on the cogency of the argument(s) presented; select one or more of the required readings from two sessions from each term; do not select readings from sessions on which you make a presentation; to be handed in at the beginning of the relevant class; written evaluation to be provided)
- participation in class discussions 10%  
 (grade to be assigned for active and informed participation; may include participation as a discussant on one presentation — a 5-minute reflection which offers a divergent perspective on the issue and/or indicates agreement or disagreement on an argument and/or adds further themes/issues or evidence for discussion)
- take-home test due **April 3rd** 20%  
 (questions to be provided in class on March 27<sup>th</sup>)

### Guidelines on Making an Effective Presentation

1. A presentation is an **oral essay**. Therefore, you need to present a thesis near the beginning, and organize your material to support or elaborate this thesis. Note, however, that written and oral essays are delivered differently. Merely reading aloud an essay that one intends to be read is rarely effective. Instead, deliver your presentation from notes. The three hallmarks of a good oral presentation are the following:

- **Organization.** Sufficient signposts guide your listeners through your argument; everyone is always aware of the relevancy of the point you are making. (One experienced speaker summarized his advice this way: "Tell your audience what you are going to say, say it, and then tell them what you said.")
- **Clarity.** Avoid ambiguity and vagueness by adhering to your outlined, clearly connected, points. Avoid jargon. Explain all concepts concisely.
- **Pacing.** Slow down in your delivery. Make eye contact. Do you notice puzzled looks or signs of boredom? If so, try to respond to these cues. Clarify the point you are making, or speak more slowly/loudly/with more emphasis.

Consider rehearsing your presentation, perhaps before a sympathetic listener or tape recorder. You will discover whether you have too much material to cover in 40 minutes or so.

#### 2. Technical Details.

- Your presentation is not a research exercise. Base your oral essay on the required reading for your session plus a couple of supplementary readings.
- If you are sharing a topic, work out a division of labour with your partner. Each person should speak for 20-25 minutes. In a solo presentation, plan to speak for 30-40 minutes.
- Tell your audience whether you welcome questions as you proceed, or whether you wish your listeners to hold all their questions until the end. Alternatively, you might entertain only questions of clarification (not challenges) while you work through your commentary, saving the latter for the discussion period. (Remember that, if you respond to objections to your argument as you proceed, you may lose the thread of your case.) If you entertain questions and objections during your talk, you will need to extend your presentation beyond the limits suggested above.
- It is helpful to conclude your presentation with an issue or issues that you think require(s) further discussion.
- After (or during) your presentation, respond in a reasoned and friendly manner to questions, comments, and challenges to your thesis. Remember that you do not have to be right on every element of your case. It is surely more important to be clear than 'right'.

### **Guidelines on Writing the Critical Reflections on Required Readings**

1. This assignment involves the submission of a critical reflection on a required reading or readings for 4 of the sessions throughout the year (2 from each term), excluding the two sessions on which you deliver a presentation.
2. The critical reflection should be no more than 2-3 pages in length (600-800 words). The emphasis is on concise, focused thought. You need to identify the author's thesis, and respond critically to that thesis. Is the argument logically sound? Is it supported both by the evidence that the author cites and by further data or knowledge of which you are aware? Does the piece pose an 'important' question in a challenging manner? Is the article/book/excerpt well-organized and clearly written? Does the essay suggest interesting new avenues for thought or research? Some of these questions, and perhaps others, should guide your critical reaction.
3. You will receive a brief, written evaluation of your submissions within two weeks. The evaluation will be based on the following criteria:
  - effectiveness in taking a clear and critical position on issues
  - capacity to synthesize complex ideas
  - familiarity with the material you have selected to review
  - clarity and conciseness of expression.

### **3. READINGS FOR THE COURSE**

This outline identifies required readings for each topic (\*) plus select supplementary readings. You should find the latter useful in preparing your presentations and essay and following up on a subject which particularly interests you. Obviously, you must read the required readings each week if we are to have a stimulating seminar. The required readings are on reserve in the short-term loan section on the 3rd floor of Robarts Library. We have also tried to select as many readings as possible from electronic journals [EJ].

Your purchase of some of the heavily used books will ease your task of preparing for the seminars. We have asked the bookstore to stock copies of the following:

M. Cimoli, G. Dosi, and J. Stiglitz (eds.), Industrial Policy and Development, The Political Economy of Capabilities Accumulation. Oxford: Oxford University Press, 2009.

K. Gallagher, Putting Development First: The Importance of Policy Space in the WTO and IFIs. London: Zed Books, 2005.

D. Harvey, A Brief History of Neoliberalism. Oxford: Oxford University Press, 2005.

J. Rapley, Understanding Development, 3<sup>rd</sup> ed. Boulder: Lynne Rienner, 2007.

R. Sandbrook, M. Edelman, P. Heller & J. Teichman, Social Democracy in the Global Periphery: Origins, Challenges, Prospects. Cambridge and New York: Cambridge University Press, 2007.

Less heavily used, but also available:

K. Polanyi, The Great Transformation: The Political and Economic Origins of Our Times. Boston: Beacon Press, 2001 [1944].

J. Stiglitz, Globalization and Its Discontents. New York: W.W. Norton, 2002.

## **PART I: APPROACHES TO THE POLITICAL ECONOMY OF DEVELOPMENT**

### **1. Overview of the course and brief discussion of "What Is the Political Economy of Development?" (Sept. 13)**

\*D.P. Levine, "Political Economy and the Idea of Development," Review of Political Economy 13:4 (2001), 523-36. [EJ]

J. Haynes (ed.), Advances in Development Studies. London: Palgrave-Macmillan, 2006.

R. Kanbur, "Economics, Social Science and Development," World Development, 30:3 (2002), pp. 477-86. [EJ]

- A. Leftwich, "Politics in Command: Development Studies and the Rediscovery of Social Science." New Political Economy, 10:4 (2005), pp. 573-607. [EJ]
- J. Rapley, Understanding Development, 3<sup>rd</sup> Edition, Chapters 1 & 2. Boulder: Lynne Rienner, 2002.
- F. Stilwell, Political Economy: The Contest of Economic Ideas, chaps. 1-4. London: Oxford University Press, 2002.
- M. Staniland, What is Political Economy? New Haven: Yale Univ. Press, 1985, Chapters 1 & 2.

**2. Polanyi: The classic political-economic critique of economic liberalism and explanation of the socio-political dynamics of the liberal era by reference to the notion of the 'double movement' (Sept. 20 – RS)**

**NOTE: SUBMIT A LIST OF YOUR CHOICES FOR SEMINAR PRESENTATIONS**

- \*K. Polanyi, The Great Transformation: The Political and Economic Origins of Our Times. Boston: Beacon Press, 2001 [1944], "Introduction" by Fred Block, pp. 3-5, & chs. 3-6, 11-13, and 21.  
**or both of**
- \*F. Block and M. Somers, "Beyond the Economistic Fallacy: The Holistic Social Science of Karl Polanyi." In T. Skocpol (ed.), Vision and Method in Historical Sociology, pp. 47-84. New York: Cambridge University Press, 1984.
- and**
- \*F. Adaman, P. Devine & B. Ozkaynak, "Reinstituting the Economic Process: (Re)embedding the Economy in Society and Nature," International Review of Sociology, 13:2 (2003), 357-74. [EJ]

The best source to consult on any particular Polanyian concept or theory is: Gareth Dale, Karl Polanyi: The Limits of Markets. Cambridge: Polity, 2010.

- E. Altvater and B. Mahnkopf, "The World Market Unbound," Review of International Political Economy 4:3 (1997), 448-71.
- F. Block, "Karl Polanyi and the Writing of *The Great Transformation*," Theory and Society, 32 (2003), 275-306. [EJ]
- M. Bernard, "Ecology, Political Economy and the Counter-movement: Karl Polanyi and the Second Great Transformation," in S. Gill and J. Mittelman, eds., Innovation and Transformation in International Studies. Cambridge: Cambridge U.P., 1997.
- V. Birchfield, "Contesting the Hegemony of Market Ideology: Gramsci's Good Sense and Polanyi's Double Movement," Review of International Political Economy 6:2 (1999), 27-54.
- D.W. Brown, Towards a Radical Democracy: The Political Economy of the Budapest School. London: Unwin Hyman, 1988, chaps. 1-3.
- S.C. Humphreys, "History, Economics and Anthropology: The Work of Karl Polanyi," History and Theory, 8:2 (1969), pp. 166-212.
- K. Polanyi, The Livelihood of Man, edited by H. W. Pearson. New York: Academic Press, 1997.
- K. Polanyi-Levitt, "Towards Alternatives: Re-reading The Great Transformation," Monthly Review 47:2 (1995), 1-15.
- W.C. Schaniel and W.C. Neale, "Karl Polanyi's Forms of Integration and Ways of Mapping," Journal of Economic Issues, 34:1 (2000), 89-104. [EJ]
- D.R. Searey, "Beyond the Self-Regulating market in Market Society: A Critique of Polanyi's Theory of the State," Review of Social Economy 51:2 (1993), 217-32.
- J.M. Servat *et al.*, La modernité de Karl Polanyi. Paris: Harmattan, 1997.
- J.R. Stanfield, The Economic Thought of Karl Polanyi. New York: St. Martin's Press, 1987.

**3. State-led development I: History, types, results (Sept. 27 – GI)**

- \*L.C. Bresser-Pereira, "Macroeconomics of Stagnation and New Developmentalism in Latin America," in M. Forster and L.R. Wray (eds.), Keynes for the Twenty-First Century: The Continuing Relevance of The General Theory. New York: Palgrave Macmillan, 2008.
- \*P. Evans, "In Search of the 21st Century Developmental State," The Centre for Global Political Economy, University of Sussex, Working Paper No. 4, December 2008. [Available online at [http://www.sussex.ac.uk/cgpe/documents/cgpe\\_wp04\\_peter\\_evans.pdf](http://www.sussex.ac.uk/cgpe/documents/cgpe_wp04_peter_evans.pdf)]
- \*B. Fine, "The Developmental State and the Political Economy of Development," in Jomo K.S. and B. Fine (eds.), The New Development Economics After the Washington Consensus, pp. 101-22.

London: Zed Books, 2006.

- \*J. Rapley, Understanding Development, 3<sup>rd</sup> Edition, Chapter 3, pp. 35-62. Boulder: Lynne Rienner, 2007.
- \*E.S. Reinert, "The Role of the State in Economic Growth," in P.A. Toninelli (ed.), The Rise and Fall of State-Owned Enterprise in the Western World," pp. 73-99. Cambridge: Cambridge University Press, 2000.
- N. Birdsall and F. Fukuyama, "The Post-Washington Consensus: Development after the Crisis," Foreign Affairs, Vol. 90, No. 2 (March/April), 2011, pp. 45-53.
- N. Birdsall and F. Fukuyama (eds.), New Ideas on Development after the Financial Crisis. Baltimore: The John Hopkins University Press, 2011.
- L.C. Bresser-Pereira, "The New Developmentalism and Conventional Orthodoxy," Economie Appliquée, Vol. 59, No. 3, 2006, pp. 95-126. An earlier version is available online at [http://www.networkideas.org/featart/jul2006/Developmentalism\\_%20Orthodoxy.pdf](http://www.networkideas.org/featart/jul2006/Developmentalism_%20Orthodoxy.pdf).
- L.C. Bresser-Pereira, Globalization and Competition. Cambridge: Cambridge University Press, 2010.
- H.J. Bruton, "A Reconsideration of Import Substitution," Journal of Economic Literature, 36:2 (1998), pp. 903-36. [EJ]
- H.J. Chang, "The East Asian Development Experience," in H.-J. Chang (ed.), Rethinking Development Economics, pp. 107-24. London: Anthem Press, 2004.
- H.J. Chang and I. Grabel, Reclaiming Development – An Alternative Economic Policy Manual. London and New York: Zed Books, 2004.
- Y.H. Chu, "The East Asian NICs: A State-Led Path to the Developed World," in B. Stalling (ed.), Global Change, Regional Response: The New International Context of Development, pp. 199-237. Cambridge: Cambridge University Press, 1995.
- M. Cimoli, G. Dosi, and J. Stiglitz, "The Political Economy of Capabilities Accumulation: The Past and Future of Policies for Industrial Development," in M. Cimoli, G. Dosi, and J. Stiglitz (eds.), Industrial Policy and Development, The Political Economy of Capabilities Accumulation. Oxford: Oxford University Press, 2009.
- R. Ffrench-Davis, O. Muñoz, and G. Palma, "The Latin American Economies, 1950-1990." Cambridge History of Latin America, Vol. 6. Cambridge: Cambridge University Press.
- E. Frankema and J.-P. Smits, "Exploring the Historical Roots of Eastern Asia's Post-war Catch-Up Growth: A Trade Perspective, 1906-1999," Journal of the Asia Pacific Economy, Vol. 10, No. 2, May 2005, pp. 178-94.
- C. Johnson, "The Developmental State: Odyssey of a Concept," in M. Woo-Cumings (ed.), The Developmental State, pp. 32-60. Ithaca, N.Y.: Cornell University Press, 1999.
- C. Kay, "The Structuralist School of Development," in his Latin American Theories of Development and Underdevelopment, pp. 25-57. London and New York: Routledge, 1989.
- A. Kohli, "Where Do High-Growth Political Economies Come From? The Japanese Lineage of Korea's 'Developmental State,'" in M. Woo-Cumings (ed.), The Developmental State, pp. 93-137. Ithaca, N.Y.: Cornell University Press, 1999.
- A. Kohli, State-Directed Development: Political Power and Industrialization in the Global Periphery. Princeton, N.J.: Princeton University Press, 2005.
- J. Kriekhaus, "Reconceptualizing the Developmental State: Public Savings and Economic Growth," World Development, Vol. 30, No. 10, 2002, pp. 1697-1712.
- P. Leeson and M. Minogue, Perspectives on Development, Chapters 1-2, pp. 1-88. Manchester and New York: Manchester University Press, 1988.
- J. Martinusen, "The State and the Development Process," in Ch. 16 of his Society, State & Market. A Guide to Competing Theories of Development. London and New York: Zed Books Ltd., 1997, pp. 219-36.
- P. Meller (ed.), The Latin American Development Debate. Boulder, Colorado: Westview Press, 1991.
- G. Palma, "Latin America during the Second Half of the Twentieth Century," in H.-J. Chang (ed.), Rethinking Development Economics, pp. 125-51. London: Anthem Press, 2004.
- R. Prebisch, The Economic Development of Latin America and its Principal Problems. New York: United Nations, 1950.
- G. Ranis, "The Evolution of Development Thinking: Theory and Policy." Economic Growth Center, Yale University, Discussion Paper No. 886, May 2004. Available at <http://www.econ.yale.edu/~granis/>.
- A. Saad-Filho, "The Rise and Decline of Latin American Structuralism and Dependency Theory." In K.S. Jomo and E.S. Reinert (eds.), The Origins of Development Economics, pp. 128-45. London and New York: Zed Books, 2005.

- J. M. Salazar-Xirirachs, "The Role of the State and the Market," in O. Sunkel, ed., Development from Within: Toward a Neostructuralist Approach for Latin America, 361-395. Boulder: Lynne Rienner Publishers, 1993.
- R. Thorp, "A Reappraisal of the Origins of Import-Substituting Industrialisation 1930-1950," Journal of Latin American Studies, Vol. 24, Quincentenary Supplement, 1992, pp. 181-95.
- J. Toye, The Dilemmas of Development, Second Edition, Chapters 3-4, pp. 68-117. New York: Basil Blackwell, 1993.
- R. Wade, Governing the Market: Economic Theory and the Role of the Government in East Asian Industrialization. Princeton, N.J.: Princeton University Press, 1990.
- R.H. Wade, "What Strategies Are Viable for Developing Countries Today? The World Trade Organization and the Shrinking of 'Development Space'" in K.P. Gallagher (ed.), Putting Development First – The Importance of Policy Space in the WTO and International Financial Institutions, pp. 80-101. London and New York: Zed Books, 2005.
- M. Woo-Cumings (ed.), The Developmental State. Ithaca, N.Y.: Cornell University Press, 1999.

**4. Market-led development: What are markets? What are the strengths and limitations of markets as coordinating mechanisms? Is it true to say that markets are cultural and political, as well as economic, institutions? (Oct. 4 – RS)**

- \*R. Hahnel, "The Case against Markets," Journal of Economic Issues 41:4 (2007), 1139-59. [EJ]
- \*S. Bowles, "What Markets Can – and Cannot – Do," Challenge 43:4 (1991), 11-16. [EJ]
- \*R.R. Nelson, "On the Complexities and Limits of Market Organization," Review of International Political Economy 10:4 (2003), 697-710. [EJ]
- \*E. O'Boyle, "Requiem for *Homo Economicus*?" Journal of Markets and Morality 10:2 (2007), 321-37. [EJ]
- N. Fligstein, "Markets as Politics: A Political-Cultural Approach to Market Institutions," American Sociological Review 61:4 (1996), 656-74.
- R. Gagnier, "Neoliberalism and the Political Theory of the market," Political Theory 25:3 (1997), 434-54.
- D. Green & I. Shapiro, Pathologies of Rational Choice Theory: A Critique of Applications in Political Science (New Haven; Yale Univ Press, 1996).
- A. Hindmoor, "Arguing about Rational Choice," British Journal of Political Science 4:1 (2011), 191-210.
- J. Z. Muller, "The Neglected Moral Benefits of the Market," Society 43:2 (2006), 12-14.
- A. Sen, "Rational Fools: A Critique of the Behavioural Foundations of Economic theory," Philosophy and Public Affairs 6:4 (1977), 317-44.
- M.D. Stroup, "Economic Freedom, Democracy and the Quality of Life," World Development 35:1 (2007), 52-66.
- P.J. Zack, Moral Markets: The Critical Role of Values in the Economy (Princeton: Princeton Univ Press, 2008).

**5. State-led development II: The importance of "Industrial Policy" (Oct. 11 – GI)**

- \*H.J. Chang, "Kicking Away the Ladder: 'Good Policies' and 'Good Institutions' in Historical Perspective," in K.P. Gallagher (ed.), Putting Development First – The Importance of Policy Space in the WTO and International Financial Institutions, pp. 102-25. London and New York: Zed Books, 2005.
- \*M. Cimoli, G. Dosi, and J. Stiglitz, "The Future of Industrial Policies in the New Millennium: Toward a Knowledge-Centered Development Agenda," in M. Cimoli, G. Dosi, and J. Stiglitz (eds.), Industrial Policy and Development. The Political Economy of Capabilities Accumulation. Oxford: Oxford University Press, 2009.
- \*S. Lall, "Rethinking Industrial Strategy: The Role of the State in the Face of Globalization," in K.P. Gallagher (ed.), Putting Development First – The Importance of Policy Space in the WTO and International Financial Institutions, pp. 33-68. London and New York: Zed Books, 2005.
- \*E.S. Reinert, "Emulation versus Comparative Advantage: Competing and Complementary Principles in the History of Economic Policy," in M. Cimoli, G. Dosi, and J. Stiglitz (eds.), Industrial Policy and Development. The Political Economy of Capabilities Accumulation. Oxford: Oxford University Press, 2009.

- K. Aiginger, "Industrial Policy: A Dying Breed or A Re-emerging Phoenix," Journal of Industry, Competition and Trade, Vol.7, No.3-4, 2007, pp.297-323.
- A. Amsden, The Rise of the Rest: Challenges to the West from Late-Industrializing Economies. Oxford: Oxford University Press, 2001.
- H.J. Bruton, "A Reconsideration of Import Substitution," Journal of Economic Literature, 36:2 (1998), pp. 903-36. [EJ]
- H.J. Chang, The Political Economy of Industrial Policy. London: Macmillan, 1994.
- H.J. Chang, Kicking Away the Ladder. London: Anthem Press, 2002.
- H.J. Chang, "Kicking Away the Ladder: The 'Real' History of Free Trade," in A. Shaikh (ed.), Globalization and the Myths of Free Trade, pp. 23-49. New York: Routledge, 2007.
- M. Cimoli and J. Katz, "Structural Reforms, Technological Gaps and Economic Development: A Latin American Perspective," Industrial and Corporate Change, 12:2, 2003, pp. 387-411.
- M. Cimoli, G. Dosi, R. Nelson and J. Stiglitz, "Institutions and Policies Shaping Industrial Development: An Introductory Note," Working Paper, Initiative for Policy Dialogue, Columbia University, 2006.
- M. Cimoli, G. Dosi, and J. Stiglitz, "The Political Economy of Capabilities Accumulation: The Past and Future of Policies for Industrial Development," in M. Cimoli, G. Dosi, and J. Stiglitz (eds.), Industrial Policy and Development. The Political Economy of Capabilities Accumulation. Oxford: Oxford University Press, 2009.
- M. Di Maio, "Industrial Policies in Developing Countries: History and Perspectives," in M. Cimoli, G. Dosi, and J. Stiglitz (eds.), Industrial Policy and Development. The Political Economy of Capabilities Accumulation. Oxford: Oxford University Press, 2009.
- B. Greenwald and J.E. Stiglitz, "Helping Infant Economies Grow: Foundations of Trade Policies for Developing Countries," American Economic Review, Vol. 96, No. 2 (May 2006), pp. 141-46.
- C.H.M. Ketels, "Industrial Policy in the United States," Journal of Industry, Competition and Trade, Vol.7, No. 3-4, 2007, pp.147-67.
- M.H. Kahn and S. Blankenburg, "The Political Economy of Industrial Policy in Asia and Latin America," in M. Cimoli, G. Dosi, and J. Stiglitz (eds.), Industrial Policy and Development, The Political Economy of Capabilities Accumulation. Oxford: Oxford University Press, 2009.
- L. Kim, "Building Technological Capabilities for Industrialization: Analytical Framework and Korea's Experience," Industrial and Corporate Change, Vol. 8, No. 1, 1999, pp. 111-36.
- W. Latsch, "The Possibility of Industrial Policy," Oxford Development Studies, Vol. 36, No. 1 (March), 2008, pp. 23-37.
- J.S. Mah, "Industrial Policy and Economic Development: Korea's Experience," Journal of Economic Issues, Vol. 41, No. 1 (March), 2007, pp. 77-92.
- M. Noland and H. Pack, Industrial Policy in an Era of Globalization: Lessons from Asia. Washington, DC: Institute for International Economics, 2003.
- E. Pérez Caldentey and A. Ali, "The Comparative Advantage Fallacy and a Rule for Convergence," CEPAL Review, No. 93, December 2007, pp. 125-36.
- E. Reinert, "Catching-Up from Way Behind – A Third World Perspective on First World History," in J. Fagerberg, B. Verspagen and N. von Tunzelmann (eds.), The Dynamic of Technology, Trade, and Growth, pp. 168-97. Aldershot: Edward Elgar, 1994.
- E. Reinert, How Rich Countries Got Rich ... and Why Poor Countries Stay Poor. London: Constable & Robinson, 2007.
- D. Rodrik, "Getting Interventions Right: How Korea and Taiwan Grew Rich," Economic Policy, Vol. 20, 1995, pp. 55-107.
- D. Rodrick, "Policies for Economic Diversification," CEPAL Review, No. 87, December 2005, pp. 7-23.
- D. Rodrik, "Industrial Policy for the Twenty-First Century," in his One Economics, Many Recipes, Chapter 4, pp. 99-152, 2007. [An earlier version of this paper is available online at <http://ksghome.harvard.edu/~drodrik/UNIDOSep.pdf>]
- A. Shaikh, "Globalization and the Myth of Free Trade," in A. Shaikh (ed.), Globalization and the Myths of Free Trade, pp. 50-68. New York: Routledge, 2007.
- M. Shafaeddin, "How Did Developed Countries Industrialized? The History of Trade and Industrial Policy: The Case of Great Britain and the USA," Discussion Paper No. 139, Geneva, UNCTAD, 1998. (Available online at [http://www.unctad.org/en/docs/dp\\_139.en.pdf](http://www.unctad.org/en/docs/dp_139.en.pdf))
- M. Shafaeddin, "Is the Industrial Policy Relevant in the 21<sup>st</sup> Century?" MPRA Paper No. 6643, Munich, 2006. (Available online at <http://mpa.ub.uni-muenchen.de/6643/>)
- J. Stiglitz, "Development Policies in a World of Globalization" in K.P. Gallagher (ed.), Putting Development

- First – The Importance of Policy Space in the WTO and International Financial Institutions, pp. 15-32. London and New York: Zed Books, 2005.
- R.H. Wade, "What Strategies Are Viable for Developing Countries Today? The World Trade Organization and the Shrinking of 'Development Space'" in K.P. Gallagher (ed.), Putting Development First – The Importance of Policy Space in the WTO and International Financial Institutions, pp. 80-101. London and New York: Zed Books, 2005.
- L.E. Westphal, "Industrial Policy in an Export-Propelled Economy: Lessons from South Korea." Economic Perspectives, Vol. 4, No. 3 (Summer), 1990, pp. 41-60.

## PART II: EVOLUTION AND EFFECTS OF NEOLIBERALISM IN THE GLOBAL SOUTH

### 6. Neoliberal development doctrine since 1980: From the Washington to the Post-Washington Consensus (Oct. 18 – RS)

*Should we define neoliberalism as an ideology, an institutional arrangement or a class project (in Harvey's terms), or some combination of these options? Is the Post-Washington Consensus actually, as the term suggests, a replacement of the Washington Consensus or is it rather an augmentation of the latter? Did the Great Recession of 2008-2009 mark the end of the Post-Washington Consensus?*

- \*D. Harvey, A Brief History of Neoliberalism (Oxford: Oxford University Press, 2005), Intro & chaps. 1 and 2.
- \*J. Rapley, Understanding Development, Chapters 4 & 5.
- \*D. Rodrik, "Goodbye Washington Consensus, Hello Washington Confusion," Journal of Economic Literature, 44:4, 2006, pp. 973-87. [EJ]
- \*N. McCulloch & A. Sumner, "Will the Global Financial Crisis Change the Development Paradigm?" Institute for Development Studies Bulletin 40:5 (2009), 101-8. [EJ]
- \*C. Gore, "The Global Recession of 2009 in a Long-Term Development Perspective," Journal of International Development 22:6 (2010), 714-38.
- M. Bienefeld, "Development Theory: A New Hegemonic Ideology?" in A. Bakan & E. MacDonald, Critical Political Studies: Debates and Dialogues from the Left, pp. 208-31 (Montreal: McGill-Queen's Univ. Press, 2004).
- T. Biersteker, "The 'Triumph' of Liberal Economic Ideas in the Developing World," in Barbara Stallings (ed.), Global Problems, Regional Responses. Cambridge: Cambridge University Press, 1995, pp. 174-96. (excellent overview)
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## November Break (Nov. 8)

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## PART III: MARKET-ORIENTED REFORM: CASE STUDIES

### **Note to students who are preparing a presentation on a case study in session 11-14:**

You should pose one or more of the questions from the following list in your presentation and/or essay. Your selection of questions will depend upon your interests, your particular case, and the orientation of the relevant literature.

1. What has been the nature of the economic reform programmes, and how 'successful' have they been? What has been the impact on poverty? On women? On the environment?
2. To what extent have poor governance and poor institutions been implicated in this country's economic problems? What have been the domestic and international pressures towards democratization? To what degree has democratic governance been consolidated? What has been achieved in the way of institutional reform, other than in the realm of democratization?
3. What are the politics of economic reform? To what extent is the government committed to economic reform, and what accounts for this degree of commitment? Has the reforming government managed to build a political coalition in favour of economic stabilization and liberalization, or are opponents of reform still politically powerful? If the country is undergoing or underwent political liberalization or democratization, has this process been favourable or unfavourable to economic reform and/or economic progress?
4. Has the integration of this country into global markets helped its economic recovery? What has been the impact of this integration upon inequality? Poverty reduction? Democratization?

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## PART IV: ALTERNATIVE DEVELOPMENT STRATEGIES

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*Guest speaker: Nicolas Saldias, University of Toronto*

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**23. Replacing 'neoliberal globalization' with 'social-democratic globalization'? Proposals and prospects for reforming the international economic order (March 27 – RS)**

**NOTE: QUESTIONS FOR TAKE-HOME TEST TO BE PROVIDED**

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**24. Take-home test due (April 3)**