ECO 403 – L0301 Developmental Macroeconomics

Lecture 6 Capital Inflows and Currency Appreciation

© Gustavo Indart

The Orthodox View of Investment

- Orthodox economists see investment as an almost automatic outcome of social decisions to save
 - > All that's needed to increase *investment* is to *save* more
 - The *market* mechanism will ensure that all savings are invested and in the most productive uses
- In a closed economy, orthodox economists identify the supply of loans with households' decisions to save
 - > But the supply of loans is provided by *financial institutions*
- And they identify the demand for loans with businesses' decisions to invest
- In their view, therefore, higher savings are needed for investment to increase and the economy to grow

The Orthodox View of Saving and Investment

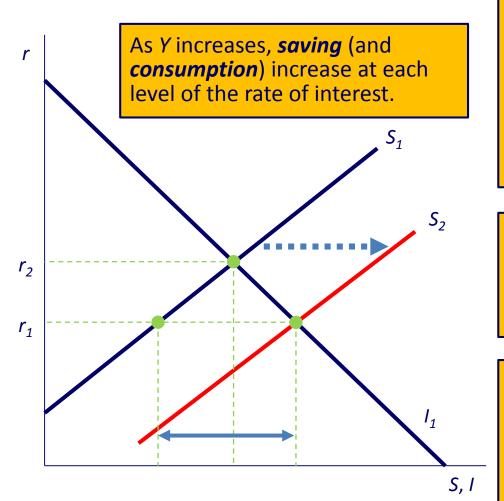
Consider a closed economy without government sector

$$> Y = C + I$$

$$> Y = Y_D$$

- By definition, saving is equal to actual investment
 - $\triangleright Y = C + S$ and Y = C + actual I
 - \triangleright Therefore, S = actual I
 - > This is an *accounting identity*, not an *economic relationship*
- In *equilibrium* (i.e., when Y = AE) there is no *involuntary* change in *inventory* and thus:
 - > **Desired** investment is equal to **actual** investment
 - Desired investment is equal to saving

The Saving and Investment Functions



According to the orthodox view, saving increases and investment decreases as the rate of interest rises. The orthodox view identifies savings with the supply of loanable funds and investment with the demand for loanable funds.

Mainstream economists will argue that at r_1 there is an excess demand for *loanable funds* and thus the rate of interest will increase to r_2 .

Keynesian economists will argue that at r_1 there is an excess demand in the goods market and thus Y will increase. As Y rises, the S curve shifts to the right until S = I at r_1 .

Domestic and Foreign Savings

- For orthodox economists, foreign savings would also contribute to increasing investment
 - They implicitly assume that foreign savings complement domestic savings
 - But the evidence suggests that foreign savings mostly replace domestic savings
- They associate *free* capital mobility with a better *allocation* of financial resources and greater economic *growth*
- Justification for the growth cum foreign savings policy:
 - Rich countries should transfer capital to capital-poor developing countries
 - Most developing countries are facing a foreign exchange constraint

Foreign Savings and Investment

Consider an economy with no government sector, where the balance in the *current account* is equal to *net exports*:

$$Y = C + I + NX$$
$$NX = -S_{x}$$

where Y is GDP, C is consumption, I is investment, NX is net exports, and S_x is the balance in the *capital account* (i.e., the so-called *foreign savings*)

• Since $Y = C + S_i$ where S_i is domestic savings, then

$$C + S_i = C + I - S_x$$
$$S_i + S_x = I$$

But these are ex-post concepts, expressing mere accounting identities and not economic relationships

Growth Cum Foreign Savings Policy

- For orthodox economists, foreign savings contribute to increasing investment
 - > All a developing country needs is to attract *foreign savings*
- The neoliberal agenda of the early 1990s included the growth cum foreign savings policy
 - ➤ It implied financial *indebtedness*
- But developing countries are unable to borrow in their own currency (the so-called original sin)
 - And thus they are subject to balance-of-payment crises or currency crises
- But while foreign savings add to a countries indebtedness, they are not necessarily converted to investment

Foreign Savings and Currency Appreciation

- When a business obtains investment financing in domestic currency, this financing adds directly to total investment
- But when a business obtains investment financing in *foreign* currency, this financing adds to total *investment* through an intermediate variable the *exchange rate*
 - Foreign financing thus appreciates the domestic currency
- Foreign financing implies capital inflows and thus:
 - > An *appreciation* of the domestic currency
 - > And *indebtedness* in a currency the country cannot issue
- Therefore, deciding to grow with foreign savings implies accepting all the problems of having an overvalued currency

Currency Overvaluation and Current Account Deficits

- The exchange rate becomes an endogenous variable resulting from the decision to grow with foreign savings
- Neoclassical economics is not concerned with capital inflows financing chronic current account deficits
- It assumes the *equilibrium* exchange rate is the *"foreign debt"* equilibrium rate (e_{fd})
 - e_{fd} is the rate at which the deficit in the current account grows at the same rate as GDP
- The only concern is short-term misalignments
 - Policymakers only need to choose between a *fixed* or a *flexible* exchange rate

Foreign Savings, Currency Appreciation, and Real Wages

- Degree of currency appreciation depends on the elasticity of the exchange rate to foreign savings (e_{lS_x})
 - ightharpoonup Where $m{e}$ is the exchange rate, $m{l}$ is the elasticity, and $m{S}_{m{x}}$ is foreign savings
- The increase in wages due to currency appreciation depends on the wage elasticity of the exchange rate (w_{le})
 - \blacktriangleright The greater the **price** and **income effects** of the appreciation, the higher w_{le}
- Both e_{lS_x} and w_{le} are relatively **stable**, changing only over the long term

Impact of Foreign Savings on Domestic Savings and Investment

- Foreign savings usually do not add to domestic savings but rather replace them
 - Most foreign savings finance *consumption*, not *investment*
- The substitution of *foreign* for *domestic savings* can be explained in *supply* (or *income*) terms and in *demand* terms
- In supply or income terms, appreciation causes an increase in wages and consumption (and a decrease in domestic savings)
 - Price of tradables falls relative to price of non-tradables
 - > Purchasing power of wages increases (income effect)
- In *demand* terms, domestic firms lose *access* to markets
 - > Investment opportunities for domestic firms decrease

Impact of Foreign Savings on Investment

- Substitution of *foreign* for *domestic savings* is not instantaneous
- In the short run, the increase in real wages increases consumption
 - For domestic firms, only a **temporary** increase in **demand**
 - > Product of *less efficient* firms soon replaced by *imports*
- In the *medium run*, this *real wage* increase is not sustainable
 - Firms try to pass-through the wage increases to prices
- In the long run, real wages fall and profits rise to return to "equilibrium"
 - This "equilibrium" refers to wage-profit relationship that guarantees a satisfactory profit rate

The Rate of Substitution of Foreign for Domestic Savings

■ The *rate of substitution* of *foreign* for *domestic savings* (z_t) can be defined as:

$$z_t = -dS_i/dS_x$$

where dS_i is the variation in *domestic savings* and dS_x is the variation in *foreign savings*

- As long as $z_t > 0$, some *foreign savings* is being channeled to *consumption*
- The size of z_t depends on the elasticity of **domestic savings** relative to the **exchange rate** (S_{ile}) , and S_{ile} depends on:
 - \triangleright The elasticity of real wages to the exchange rate (w_{le})
 - The difference between the propensities to **save** out of **profits** (MPS_p) and out of **wages** (MPS_w)

© Gustavo Indart

The Rate of Substitution of Foreign for Domestic Savings (cont'd)

- The greater w_{le} and the greater the difference between MPS_p and MPS_w , then:
 - The higher the rate of substitution of **foreign** for **domestic** $savings(z_t)$
 - \succ The greater the elasticity of **domestic savings** in relation to the **exchange rate** (S_{ile})
 - \succ The greater the elasticity of *investment* in relation to the *exchange rate* (I_{le})
- The most relevant of these component is I_{le} which depends on the elasticity of the *expected rate of profit* in relation to the *exchange rate* (p_{le})

The Elasticity of Investment Relative to the Exchange Rate

- In the short run, foreign savings may allow a country to grow very rapidly (i.e., to experience an "economic miracle")
 - \triangleright Real wages increase and MPS_w might also increase
 - Great profit opportunities and the marginal propensity to invest increases
 - \triangleright Therefore, z_t initially may fall
- In the *medium run*, z_t will rise since it depends on I_{le} (which is associated with *exports*)
 - \blacktriangleright If I_{le} is relatively high, currency *appreciation* causes *exports*, *investment* (associated with exports), and *savings* to fall

The Expected Rate of Profit and Currency Appreciation

- Currency appreciation reduces the expected rate of profit in the tradable sector
- The smaller the difference between the expected rate of profit and the rate of interest
 - The fewer the investment opportunities
- Inflow of foreign savings causes the appreciation of the domestic currency
 - Real wages rise and domestic savings fall
 - Expected rate of profit decreases in tradable sector and investment falls

Liberalization of the Capital Account and Capital Inflows

- Pro-cyclical capital flows are one of the major determinants of business cycles in emerging economies
 - Capital inflows are entirely delinked from their need for capital
 - They have strong effects on major macroeconomic variables
- Developing countries also have the disadvantage of having more "incomplete" domestic financial markets
 - Their capital markets are small relative to magnitude of the speculative pressure they face
- Capital flows exacerbate major macroeconomic trade-offs, reducing the space for counter-cyclical macroeconomic policies

The Financial Resource Curse

- Current account deficits due to easy access to foreign capital causes a shift of productive resources toward non-tradable sector
 - It hinders the development of a dynamic export sector
 - ➤ It may reduce long-run competitiveness since *productivity* gains are more limited in non-tradable sector
- Capital account *regulations* can be *justified* during *boom* periods
 - To avoid *currency appreciation*, risk of rising *current* account deficits, and useless accumulation of *foreign* exchange reserve
- Capital account regulations can also be justified during crises to avoid the opposite macroeconomic impacts