

ECO 426 (Market Design) - Lecture 7

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700 MHz Spectrum Auction

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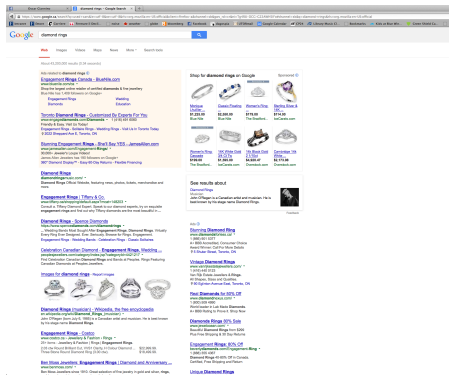
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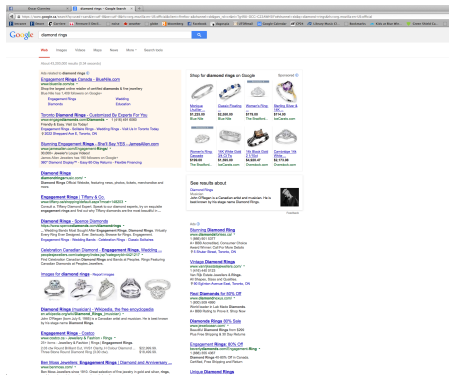
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The screenshot shows a Google search for "diamond rings". The results are divided into several sections:

- Top Section:** A large advertisement for "Engagement Rings Canada - BuyHills.com" with a yellow background. It features the text "Special Engagement Rings - Customized by Experts For The Perfect Proposal" and "Engagement Rings - BuyHills.com".
- Product Listing:** A grid of diamond ring images with prices. Examples include:
 - Vintage 1.20ct: \$2,299.00
 - Classic 1.00ct: \$2,999.00
 - Princess 1.00ct: \$1,719.00
 - Halfo Halo 4 1.00ct: \$1,719.00
- Text Results:** A list of organic search results from various jewelry websites like "Engagement Rings - BuyHills.com", "Engagement Rings - BuyHills.com", "Engagement Rings - BuyHills.com", etc.
- Shopping Section:** A section titled "See results about" with a "Shopping" filter. It lists "Vintage Diamond Ring" and "Vintage Diamond Ring" with product images and prices.
- Bottom Section:** A section titled "See more jewelry, Engagement Rings, Diamond and Accessories" with a "See more" link.

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- Google advertising revenue: USD 42.5bn in 2012

Auctions

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- Auction design: choose the auction format that best achieve the designer's objective

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 - Potential buyers know what they would pay but are not telling (private information)
- Auction serves as a “price discovery” mechanism
- Look at different auction formats

Independent private values - two bidders example

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- The seller “designs” (i.e. sets the rules) of the auction

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 - Price: the last bidder remaining pays the final auction price

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- **Before** observing his valuation, bidder 1 expected profit is

$$\mathbb{E}\left(\frac{v_1^2}{2}\right) = \frac{1}{6}$$

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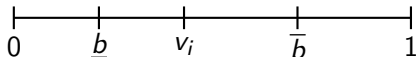
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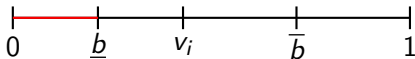
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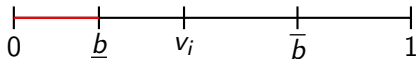
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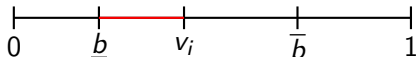


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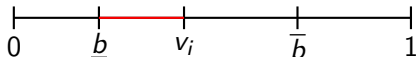


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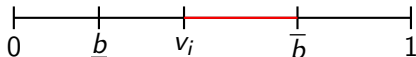


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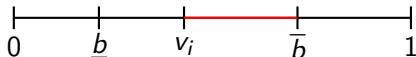


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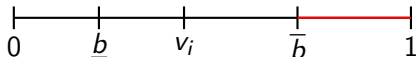


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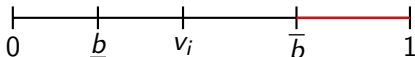


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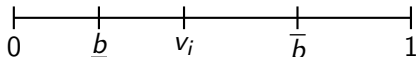


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- Regardless of second highest bid, bidding true valuation always does best

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 - **Example:** two bidders with valuations 0.4 and 0.6

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